



# Becoming the first choice in sustainable packaging solutions

Roadshow presentation August-September 2025

**Huhtamaki**



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**Huhtamaki**

# 1 Overview

THIS IS

# Huhtamaki

Global market and innovation leader in sustainable packaging for food-on-the-go, food-on-the shelf and everyday necessities.

Driving profitable growth through scaling core business, sustainable innovation and improving operational performance

**Converting** raw materials into fit-for-purpose packaging using three technologies

- Fiber
- Paperboard
- Flexibles



## NET SALES

EUR million  
4,800

3,600

2,400

1,200

0

2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024

## ADJ. EBIT & ADJ. EBIT MARGIN

EUR million  
400.0

300.0

200.0

100.0

0.0

12%

10%

8%

6%

4%

2%

0%

2008 2009 2010 2011 2012 2013 2014 2015 2016 2017 2018 2019 2020 2021 2022 2023 2024

■ Adj. EBIT — Adj. EBIT margin



NET SALES

€4.1B

ADJUSTED EBIT

M€ 416.9

ADJUSTED EBIT MARGIN

10.1%

OPERATING COUNTRIES

36

OPERATING LOCATIONS

102

EMPLOYEES

17,794

A strong local presence,  
delivering for our  
customers, globally



# Huhtamaki in figures

## Environment

**99%**

of our fiber was sourced from recycled or certified sources

## Social

**85%**

Employee Engagement Index, exceeding industry benchmark

## People

**TRIFR**

**2.66**

reduced from 3.27 in 2024

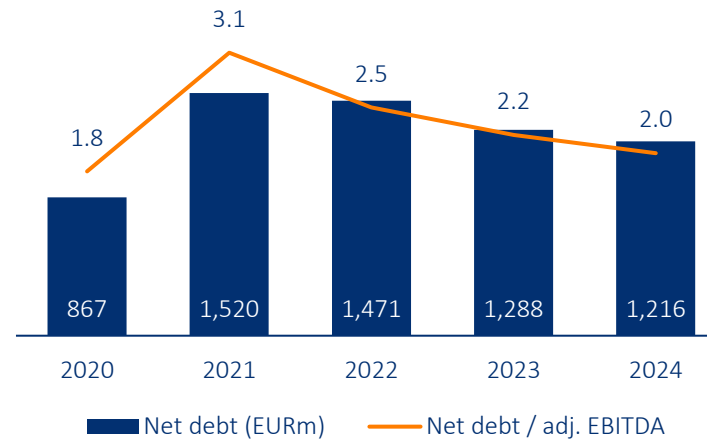
## Governance

**97.9%**

The completion rate of the Code of Conduct Training

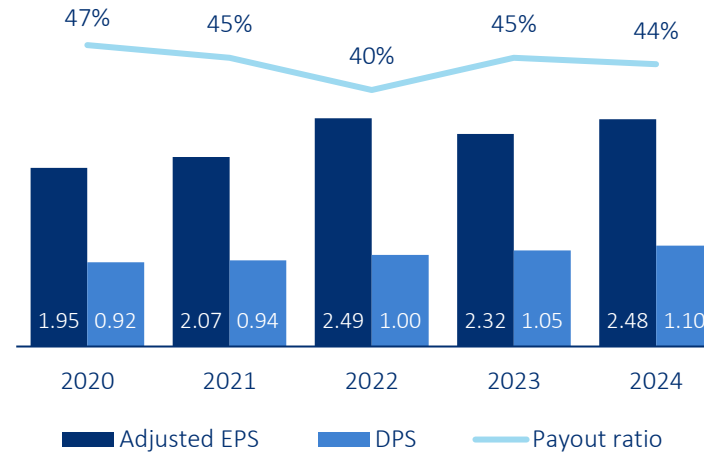
## Net debt and Net debt/ Adjusted EBITDA

EUR million



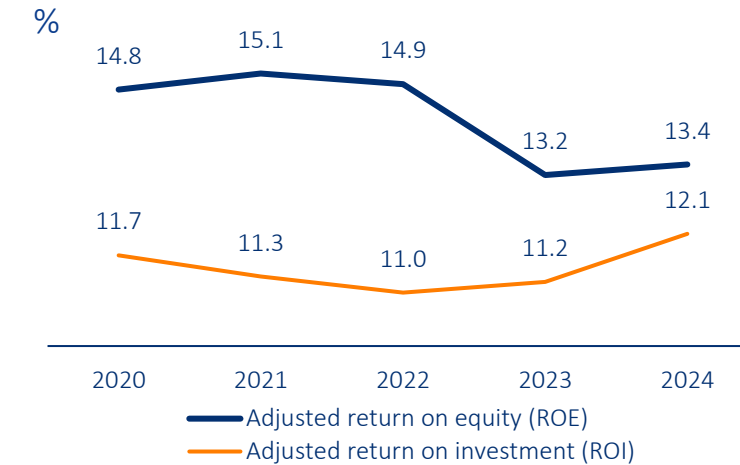
## Adjusted earnings and dividend per share

EUR



## Adjusted return on investment and equity

%



**Huhtamaki**

# Providing packaging for food and everyday necessities

Customers

Food service



FMCG



Retail



Healthcare



Products

Food packaging



Packaging for everyday necessities



Packaging technology

Paperboard



Fiber



Flexibles



Non-integrated Global Leader

Global Leader

Global Category Leader

**Huhtamaki**

## Foodservice Packaging

## North America

## Flexible Packaging

## Fiber Packaging

### Net sales and split



EUR 990 million

- Western Europe & UK
- Central & Eastern Europe
- Rest of world



EUR 1,460 million

- Retail
- Foodservice
- Consumer goods



EUR 1,323 million

- Europe
- Asia
- Middle East and Africa



EUR 363 million

- Europe
- Rest of world

### Our products



### Our customers



### Key competitors

- Seda
- Detpack
- HK Cup

- Graphic Packaging
- Dart/Solo
- Local players

- Graphic Packaging
- Dart/Solo
- Koch/Georgia Pacific
- Novolex
- Smurfit Westrock

- Reynolds
- Sabert
- Gen Pak
- AJM
- Aspen

- Amcor
- Constantia
- Sealed Air

- Dai Nippon
- Regional players
- Local players

- Hartmann
- Local players
- Plastics manufacturers

Note: 2024 financial figures



# Our 2030 Profitable Growth Strategy



Scale up profitable  
core businesses



Develop sustainable  
innovation in  
partnership with our  
customers



Operational  
excellence

With a focus on:

## 1 Profitable growth supported by all levers

- Organic growth
- Inorganic growth

## 2 Disciplined capital allocation

- Reduced capex, still above depreciation
- Investments to best-yielding projects

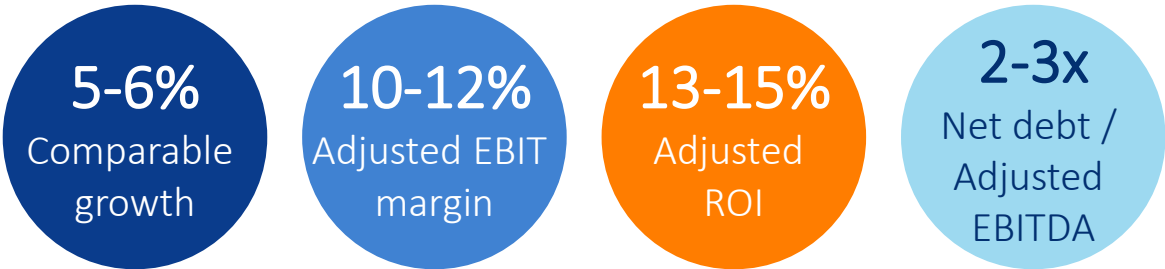
## 3 Accountability and speed of execution

- Established a standalone Fiber Packaging segment
- Procurement organization
- Plans to empower business segments

# Our long-term financial ambitions

## Group

Absolute **EPS** growth

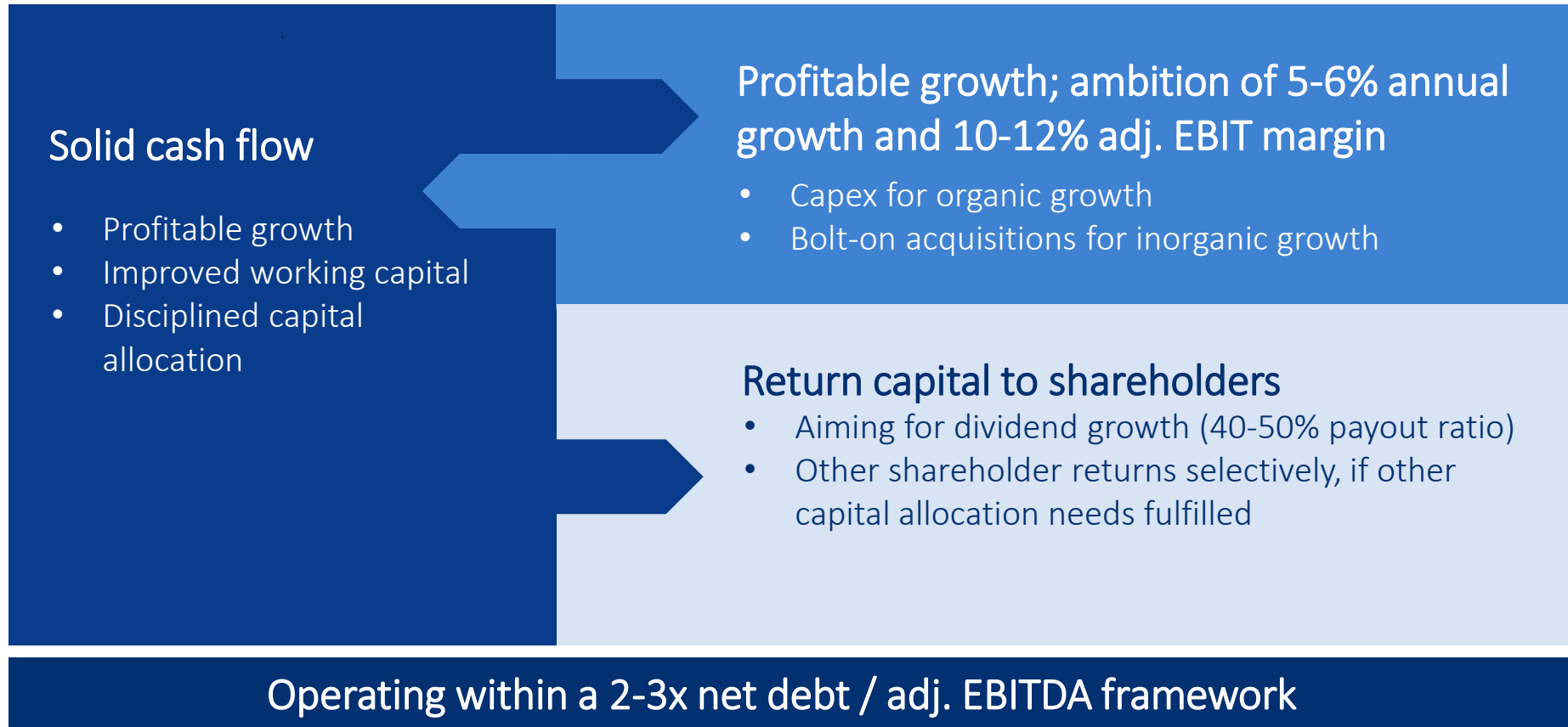


**40-50%** dividend pay-out ratio

## Segments

	Comparable growth	Adj. EBIT margin	Adj. RONA
Foodservice Packaging	4-5%	10-12%	13-15%
North America	5-6%	11-12%	15-17%
Flexible Packaging	6-7%	9-11%	11-13%
Fiber Packaging	3-4%	11-12%	14-16%

# Clear steps to drive value creation



# Huhtamaki as an investment

Huhtamaki is a market and technology leader for essential packaging, creating value through:

- **Attractive portfolio of sustainable core businesses** to capture strong underlying market growth
- **Step-up in operational performance** to secure competitiveness in short and long term
- **Strategic capabilities** to win today and in the future





# Our approach to sustainability



Environment



Social



Governance

## Approach

- Design for circularity
- Climate action
- Biodiversity
- Water

- Ensuring good working conditions for our employees and workers in the value chain
- Safe, engaging and inclusive work environment
- Human rights
- Community involvement

- Ethics and compliance
- Global Code of Conduct
- Corporate governance and management policies
- Responsible sourcing

## SDGs



## Supporting SDGs



- Upholding the highest standards of ethics and compliance by staying true to our values – Care, Dare, Deliver
- Promoting culture where our employees and business partners are encouraged to do the right things and raise concerns when suspecting unethical behaviour or non-compliance

# Our 2030 sustainability ambition

## First choice in sustainable packaging solutions

We support [UN Global Compact & UN Sustainable Development Goals](#)

We ensure [human rights are respected](#) throughout our value chain

We offer the most [engaging, motivating and safest](#) workplace for our people

**100%**  
of products designed to be recyclable, compostable or reusable

**100%**  
of fiber from recycled or certified sources

**Carbon neutral production** and science-based emission target

**>80%**  
renewable or recycled materials

**100%**  
renewable energy

**>90%**  
of non-hazardous waste recycled or composted

## Our performance has been externally recognized



Climate (A-),  
Water (B),  
Forests (B)



**16.1 Low Risk**

# 2 Strategy

# Protecting what matters: Packaging is essential for food and daily necessities

- Packaging supports food from farm to fork, making it **more accessible and affordable**
- Packaging helps **secure hygiene and food safety** for consumers around the world
- Packaging helps prevent **food loss and waste**, in food systems
- Packaging has driven **social and economic progress**, globally

Our ability to provide sustainable technology innovation at scale differentiates Huhtamaki, globally



A shift in consumers' packaging needs and demands creates profitable growth opportunities for Huhtamaki



**Sustainability** is driving industry transformation, creating opportunities in sustainable solutions



**Our customers** are demanding partnership for innovation of added-value sustainable solutions scalable everywhere they operate



**Consumers** everywhere, are accelerating agenda for sustainable, affordable, adaptable and functional packaging



**Packaging value chain** cross-fertilizing across material, technology and digital innovation to deliver new solutions on a global scale



# Our 2030 Profitable Growth Strategy



Scale up profitable  
core businesses



Develop blueloop™  
sustainable innovation  
in partnership with our  
customers



Operational  
excellence

With a focus on:

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- Inorganic growth

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- Established a standalone Fiber Packaging segment
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- Plans to empower business segments

# Actions taken in our focus areas

1

## Profitable growth supported by all levers

### Organic growth

- Focused approach to enable our customers to grow
- Build customer relationships
- Accountability to segments, focused investments to support growth

### Inorganic growth through bolt-on's:

- Accelerate financially sound projects
- In businesses with strong team
- Products and technologies we know well
- Management teams that fit our culture
- Clear synergy opportunities

- Accelerated growth initiatives
- Acquisition of Zellwin Farms in Q2

2

## Disciplined capital allocation

Capex moderated but still above depreciation allowing for growth

### Investments to best-yielding projects

- Supporting profitable growth
- Improved internal prioritization of projects
- Capex:
  - Roughly equal levels of maintenance, efficiency and growth
  - Small share to other, such as safety and regulatory requirements

- Decreased group capex
- Re-focused investments to best performing units

3

## Accountability and speed of execution

Empower segments with clear accountability to drive speed of execution

- Improved accountability to drive growth
- Functions aligned towards segments
- Group functions act as center of expertise: govern, coordinate and support value creation

- Split of Fiber Foodservice E-A-O
- Global procurement in place
- Completed changes to empower business segments

# Operating model

## Inputs

### Materials

- Paperboard
- Plastic resins
- Recycled and virgin fiber
- Approximately 66% of materials that we use are renewable or recycled

### Energy and water

- Energy consumption 2,193 GWh, share of renewable electricity 59.5%
- Water withdrawal 8.3 million m<sup>3</sup>

### Personnel

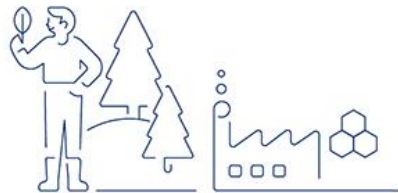
- Competence and know-how of 17,794 employees

### Financial resources

- Equity M€ 2,124
- Net debt M€ 1,216

### Partnerships

- Key stakeholder relationships
- Collaborations with key customers and suppliers



## Our activities

### Advanced manufacturing using multiple technologies

- 36 countries, 101 locations and 67 sites
- Paperboard conversion
- Smooth and rough molded fiber production
- Flexible packaging

### Operational excellence

- Water intensity ratio (m<sup>3</sup> / M€) 264.2
- Digitalization to improve efficiency
- Optimizing production to reduce material loss
- Safe working conditions, LTIFR 1.2, TRIFR 2.7

### Innovations

- R&D for design of sustainable packaging solutions
- Smart packaging
- Manufacturing technology development

### Leadership and management

- Driven by our values: Care Dare Deliver
- Talent development for a high-performance culture
- Guiding principles and management systems
- Continuous improvement (Lean Six Sigma, Total Productive Manufacturing)

### Business growth

- Growth through organic investments, M&A, innovation and venturing in core areas and emerging markets
- Capital expenditure M€ 248

## Outputs and impacts

### Protecting food, people and the planet

- Ensuring food hygiene and safety, driving accessibility and affordability of food
- Reducing food waste with fit-for-purpose packaging, designed for circular economy, e.g. packaging that is recyclable and recycled
- Excellent customer experience

### Environmental impacts

- Greenhouse gas emissions: absolute emissions reduced 40% from 2019 base year
- Waste: recycling rate 82%
- Water: water discharge 7.2 million m<sup>3</sup>; water management plans in place to mitigate negative impacts
- Biodiversity: impacts through manufacturing operations and product value chain

### Social impacts

- Human rights
- Employee engagement and increased know-how through learning
- Diversity and inclusion
- Health and safety
- Job opportunities and value for local communities
- Corporate citizenship

### Economic value distributed in 2024

- Profit M€ 232
- Wages and benefits M€ 886
- Net financial items M€ 72
- Taxes and similar M€ 69
- Dividends M€ 110



### Safe, fit-for-purpose, sustainable packaging solutions

- Cups, plates, bowls, utensils and folded cartons for foodservice products
- Rough molded fiber packaging for eggs and fruit
- Smooth molded fiber packaging incl. ready-meal trays and ice cream tubs
- Laminates, pouches and labels for food and personal care



### Intangible assets

- Huhtamaki brand value, including blueloop™
- Patents for product and design innovations



### New manufacturing assets

- Through investments and acquisitions
- Unique Huhtamaki developed conversion equipment
- Customer equipment and engineering services

# 3 Segments



# Foodservice Packaging

From paper cups for beverages and containers for food-on-the-go to customized solutions for food packaging

## Financial ambitions

4-5%

Comparable  
growth

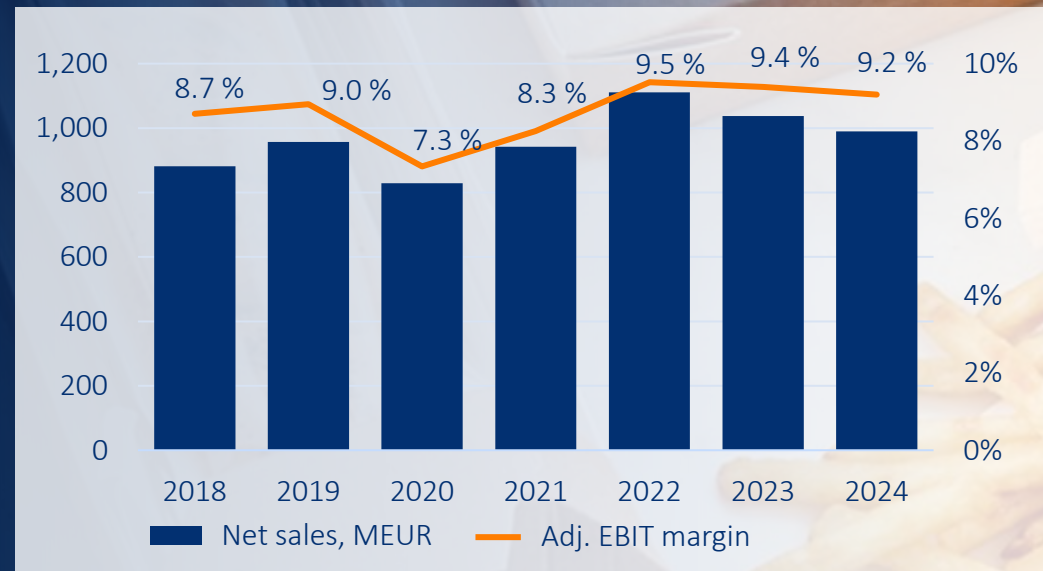
10-12%

Adjusted  
EBIT margin

13-15%

RONA

## Net sales and adj. EBIT margin



### ProDairy

recyclable single coated paper cups for yogurt & dairy with less than 10% plastic content across its full product range, it is fully recyclable in Europe

### Lower plastic coating

lower plastic boards and coatings for paper hot and cold cups reducing the amount of Polyethylene (PE) used in the lining of the cups to under 5%



### Paper-based ice cream tub

solutions that enable the shift of packaging for ice cream from traditional plastic containers to recyclable paper tubs and lids.

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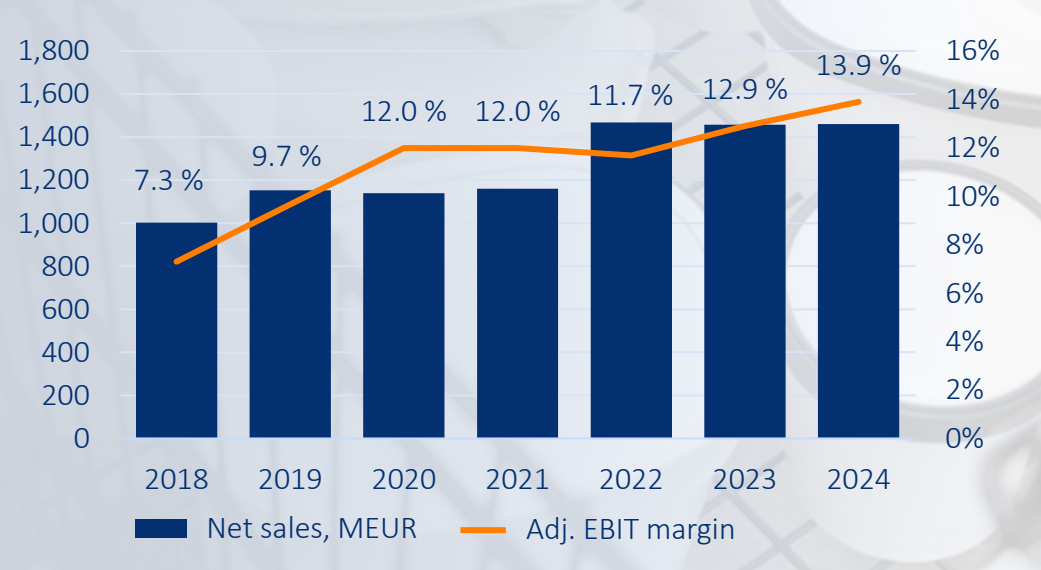
# North America

Consumer goods packaging, foodservice products, and the CHINET® line of premium single-use tableware

## Financial ambitions



## Net sales and adj. EBIT margin



### Chinet®

Retailers and consumers alike have made our Chinet® brand plates, bowls, cups and napkins America's number one premium single-use tableware

### School Lunch Trays


from recycled paper\* and are safe to use for serving food to students while re-using raw materials and conserving resources



### Envirable® molded fiber clamshells

offer a strong alternative to foam. Made from renewable material and able to transport even the heaviest food without crumbling or leaking





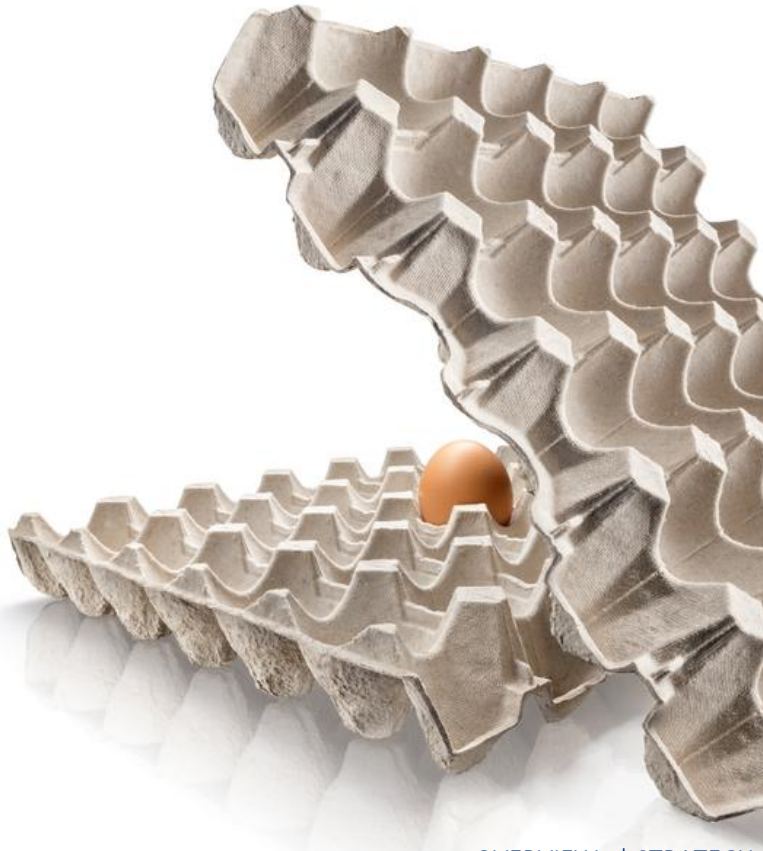
Attractive transaction supporting  
Huhtamaki's strategy and growth  
ambitions

Value and margin accretive  
transaction from year 1

## Acquisition of Zellwin Farms

- Privately-owned manufacturer of molded fiber egg flats and cartons
- One factory in Florida, US
- EV USD 18 million
- Net sales (2024) USD ~20 million
- Value and margin accretive transaction from year 1
- Provides the North America segment with increased capacity in a growing market

# Regulation and consumer preferences create additional growth opportunities for us



**17** states in the US have introduced varying levels of foam packaging bans

**2x** higher preference for circular solutions compared to foam

## Retail Tableware

- Significant investments in Smooth Molded Fiber capacities for Chinet® plate
- Investment in pressed paperboard plate and hot cup capacities

## Foodservice

- Continuing to expand the molded fiber school/stadium tray capacity
- Further expanding in attractive hot/cold cups and to-go container categories

## FMCG

- Investing in Rough Molded Fiber capacities for egg packaging in Hammond
- Developing sustainable products for on-the-shelf applications



# Significant expansion projects ongoing



## Egg cartons / Hammond

- USD 100 million project announced in June 2022, ramp-up ongoing
- New capability – previously only imported small amounts of egg cartons to North America
- Great timing – 17 US states are in the process of banning foam (expanded polystyrene) packaging, driving growth for fiber-based egg packaging



## Foodservice / Paris, Texas

- Approximately USD 30 million investment for expansion of folding carton manufacturing capacity and consolidation of an external warehouse in Paris, Texas
- Manufacturing capacity at the site will be doubled, expected to start ramping up in Q1 2025
- Capacity needed for servicing the growth of existing customers and a growing list of up-and-coming customers throughout the Southern and Midwestern states

# Flexible Packaging

State-of-the-art solutions for food, beverage, petfood, health care, personal care, and industrial market segments

## Financial ambitions

6-7%

Comparable growth

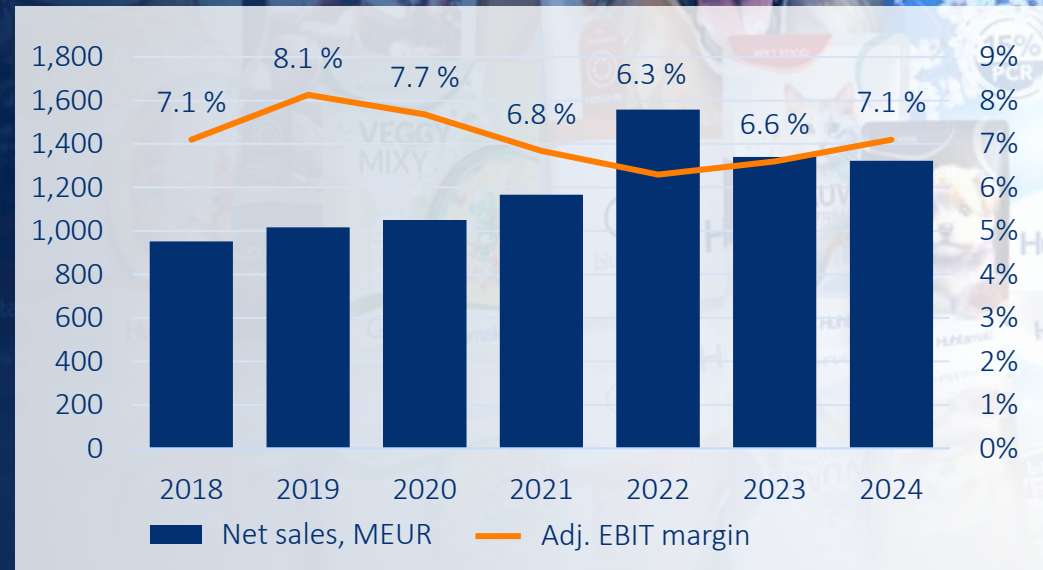
9-11%

Adjusted EBIT margin

11-13%

RONA

## Net sales and adj. EBIT margin



## blueloop™ PE

best-in-class mono-material purity with a wide range of options in both barrier properties and aesthetics. Designed to support the circular economy

## blueloop™ Paper

a unique paper solution with a very high fiber content, compatible with existing paper recycling streams and options with outstanding barrier performance comparable to current aluminum-based applications



## blueloop™ PP Retort

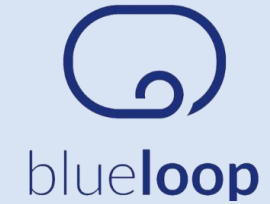
innovative, mono-material PP retort solution is designed to replace the conventional PET/alu/PP laminates. It meets the rigorous demands of sterilization processes and food requirements

# Huhtamaki

# Leading the change for recyclable flexible packaging

From  
complex and non-recyclable

To mono-material solutions  
designed to be recycled



Complex  
Multi-layer  
Non-recyclable



All solutions are fit for recycling streams  
following blueloop circularity criteria

Simple  
Mono-material  
Weight reduction  
CO<sub>2</sub> reduction  
Recyclable



Our Flexibles blueloop innovation uniquely combines the power of three: protection, recyclability, and affordability.

## PROTECTION

- Protection and shelf life – no compromise on protecting food and everyday necessities
- Keeps contents hygienic and safe – high to ultra-high barrier protection



MOISTURE



OXYGEN



UV / LIGHT



MINERAL OIL  
AND GREASE



## RECYCLABILITY

- Recycling of flexible packaging made possible, complex structures made simple – highest level of mono-material in the market today

BEFORE



NOW



## AFFORDABILITY

- Affordable sustainability – competitive offer
- Global availability

# Fiber Packaging

High-quality molded fiber packaging solutions for eggs, fruit and wine globally

## Financial ambitions

3-4%

Comparable growth

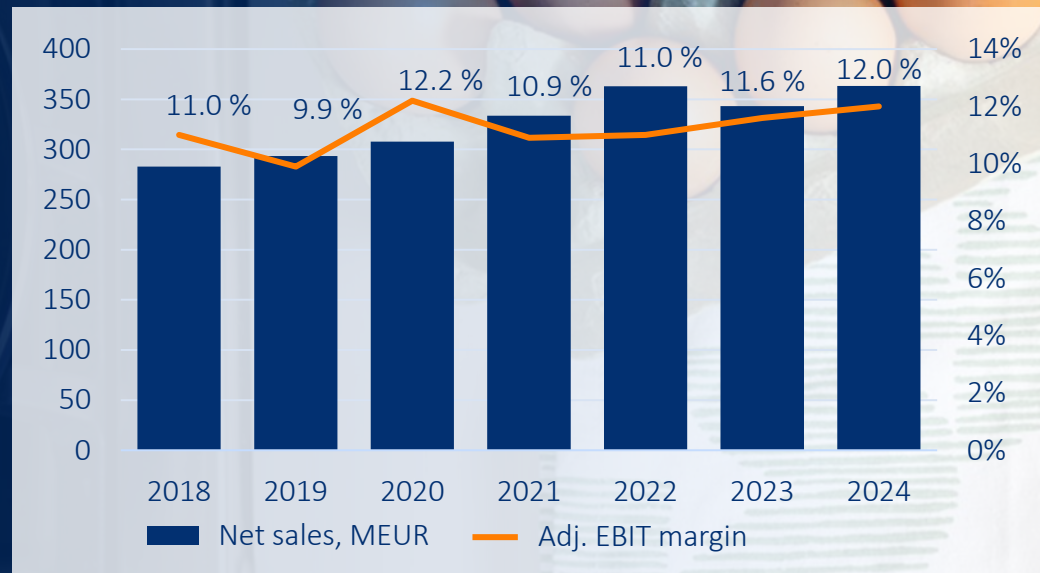
11-12%

Adjusted EBIT margin

14-16%

RONA

## Net sales and adj. EBIT margin



## Egg packaging

designed with sustainability, quality, and functionality in mind. Our egg packaging is made from 100% recovered paper. We have a wide selection of egg cartons with hinged lids, egg trays and family packs of different sizes

## Cup carriers

industry-leading quality and strength. These are very popular for use with takeaway cups for hot and cold beverages



## Fruit packaging

wide range of fruit trays for fresh fruit and punnets for fruit and berries. The molded fiber fruit trays are designed for the crate & box packaging, transportation and safe storage

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# 4

# Financials

# Group financials 2015-2024

		2015	2016	2017	2018 <sup>1</sup>	2019	2020	2021	2022	2023	2024
Net sales	MEUR	2,726	2,865	2,989	3,104	3,399	3,302	3,575	4,479	4,169	4,126
Comparable growth <sup>2</sup>		4%	4%	3%	5%	6%	-2%	7%	15%	-2%	-0%
Adjusted EBITDA <sup>3</sup>	MEUR	342	382	390	399	456	473	488	597	590	622
Margin <sup>3</sup>		12.5%	13.3%	13.0%	12.8%	13.4%	14.3%	13.7%	13.3%	14.2%	15.1%
Adjusted EBIT <sup>3</sup>	MEUR	238	268	268	251	293	302	315	395	393	417
Margin <sup>3</sup>		8.7%	9.4%	9.0%	8.1%	8.6%	9.1%	8.8%	8.8%	9.4%	10.1%
Adjusted EPS <sup>3</sup>	EUR	1.65	1.83	1.9	1.69	1.88	1.95	2.07	2.49	2.32	2.48
Adjusted ROI <sup>3</sup>		14.7%	14.7%	13.6%	11.6%	12.3%	11.7%	11.3%	11.0%	11.2%	12.1%
Adjusted ROE <sup>3</sup>		18.1%	17.7%	17.0%	14.5%	15.2%	14.8%	15.1%	14.9%	13.2%	13.4%
Capex	MEUR	147	199	215	197	204	223	259	318	318	248
Free cash flow	MEUR	91	100	56	80	226	207	-26	11	321	216
Gearing		0.53	0.57	0.58	0.73	0.63	0.64	0.95	0.77	0.67	0.57
Net debt to adj. EBITDA <sup>3</sup>		1.6	1.8	1.8	2.3	2.0	1.8	3.1	2.5	2.2	2.0
Dividend per share	EUR	0.66	0.73	0.80	0.84	0.89	0.92	0.94	1.00	1.05	1.10

<sup>1</sup>Figures restated for IFRS 16 impact <sup>2</sup>Net sales growth excluding foreign currency changes, acquisitions and divestments <sup>3</sup>Excluding IAC

# Segment key figures (1/2)

## Foodservice Europe-Asia-Oceania

Key figures (MEUR)	2017	2018 <sup>1</sup>	2019	2020	2021	2022	2023	2024	Long-term ambition
Net sales	807.5	881.7	956.7	829.1	941.8	1,110.7	1,037.2	959.6	
Comparable growth	4%	4%	4%	-10%	11%	18%	2%	-5%	4-5%
Adjusted EBIT	70.1	77.1	85.7	60.9	77.8	105.7	98.0	91.0	
Margin	8.7%	8.7%	9.0%	7.3%	8.3%	9.5%	9.4%	9.2%	10-12%
RONA	13.0%	12.6%	11.5%	7.7%	9.2%	10.9%	10.4%	10.3%	13-15%

## Fiber Packaging

Key figures (MEUR)	2017	2018 <sup>1</sup>	2019	2020	2021	2022	2023	2024	Long-term ambition
Net sales	285.1	283.0	293.4	307.8	333.6	363.0	343.1	363.2	
Comparable growth	5%	4%	6%	9%	2%	15%	7%	6%	3-4%
Adjusted EBIT	28.2	31.2	29.0	37.4	36.4	40.0	39.6	43.5	
Margin	9.9%	11.0%	9.9%	12.2%	10.9%	11.0%	11.6%	12.0%	11-12%
RONA	12.8%	14.4%	12.6%	15.8%	14.0%	14.4%	13.7%	14.6%	14-16%

All figures excluding Items Affecting Comparability (IAC). <sup>1</sup> 2018 figures have been restated for IFRS 16 impact.

# Segment key figures (2/2)

## North America

Key figures (MEUR)	2017	2018 <sup>1</sup>	2019	2020	2021	2022	2023	2024	Long-term ambition
Net sales	1,000.4	1,002.7	1,152.7	1,138.9	1,160.3	1,468.3	1,457.9	1460.1	
Comparable growth	2%	5%	9%	1%	6%	14%	2%	0%	5-6%
Adjusted EBIT	104.1	73.0	111.4	136.6	139.1	171.6	187.9	203.4	
Margin	10.4%	7.3%	9.7%	12.0%	12.0%	11.7%	12.9%	13.9%	11-12%
RONA	14.2%	9.3%	13.0%	16.8%	17.5%	17.9%	18.4%	19.6%	15-17%

## Flexible Packaging

Key figures (MEUR)	2017	2018 <sup>1</sup>	2019	2020	2021	2022	2023	2024	Long-term ambition
Net sales	912.7	952.3	1,016.4	1,050.8	1,166.6	1,558.2	1,341.0	1,322.5	
Comparable growth	4%	7%	3%	1%	7%	14%	-9%	1%	6-7%
Adjusted EBIT	69.7	67.8	82.6	80.7	79.8	98.1	88.0	94.2	
Margin	7.6%	7.1%	8.1%	7.7%	6.8%	6.3%	6.6%	7.1%	9-11%
RONA	10.8%	10.1%	11.1%	10.1%	8.0%	6.9%	6.5%	7.1%	11-13%

All figures excluding Items Affecting Comparability (IAC). <sup>1</sup> 2018 figures have been restated for IFRS 16 impact.

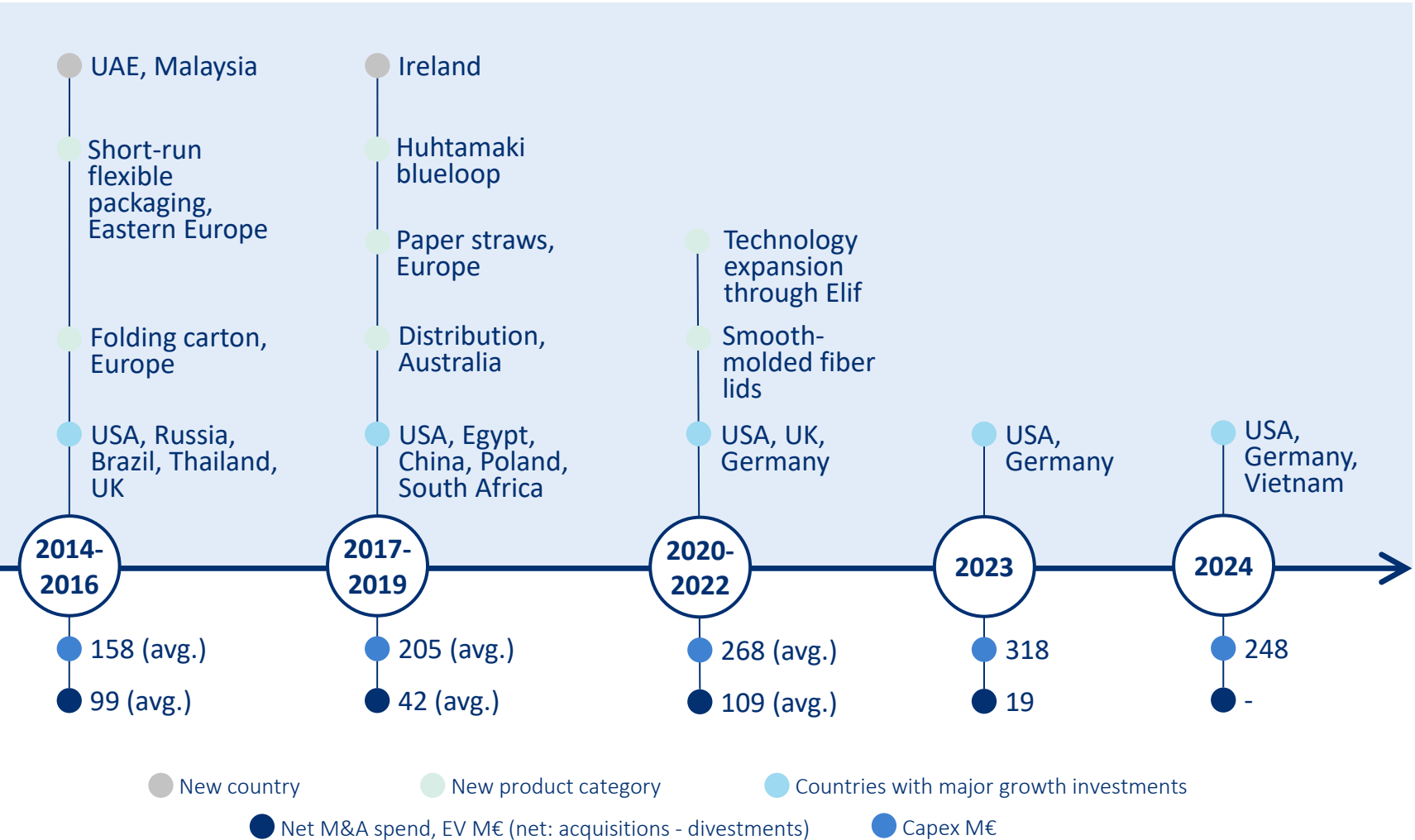
# Comparable net sales growth by business segment

Quarterly	Q1 22	Q2 22	Q3 22	Q4 22	Q1 23	Q2 23	Q3 23	Q4 23	Q1 24	Q2 24	Q3 24	Q4 24	Q1 25	Q2 25
Foodservice Packaging	18%	18%	22%	15%	11%	5%	-3%	-5%	-5%	-6%	-6%	-6%	-4%	-4%
North America	24%	14%	10%	10%	2%	1%	1%	4%	-3%	-2%	-2%	-2%	-3%	3%
Flexible Packaging	18%	19%	20%	1%	-5%	-11%	-11%	-9%	-1%	2%	2%	2%	-2%	-2%
Fiber Packaging	8%	16%	19%	17%	17%	7%	4%	2%	1%	3%	3%	3%	10%	10%
Group	19%	17%	17%	9%	2%	-2%	-4%	-3%	-2%	-1%	-1%	-1%	-2%	0%

Annual	FY 19	FY 20	FY 22	FY 23	FY 24	Long-term ambition
Foodservice Packaging	-10%	11%	18%	2%	-5%	4-5%
North America	1%	6%	14%	2%	0%	5-6%
Flexible Packaging	1%	7%	14%	-9%	1%	6-7%
Fiber Packaging	9%	2%	15%	7%	6%	3-4%
Group	-2%	7%	15%	-2%	-0%	5-6%



# Our investments have enabled us to build capabilities and technologies for the future

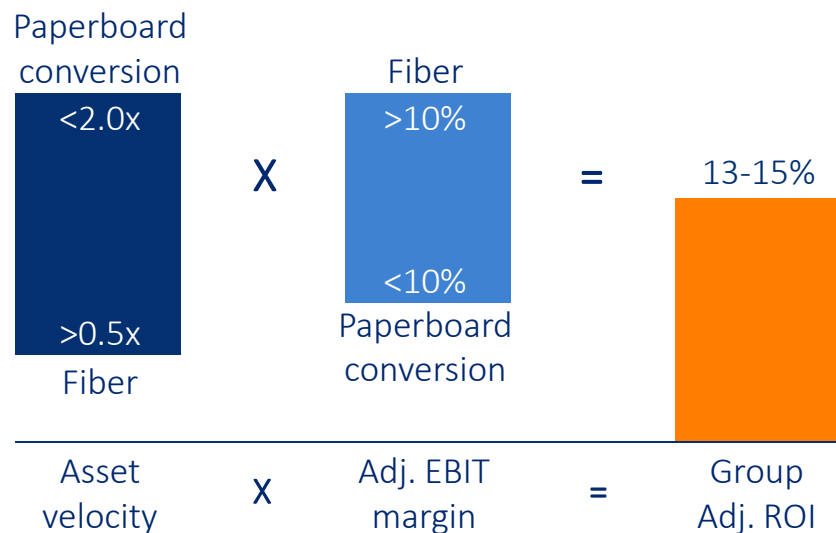


Key expansion areas in the next years

Segment	Area
Foodservice Packaging	SMF products
North America	Paris, Texas folded carton Expand SMF capacity
Flexible Packaging	Blueloop flexibles
Fiber Packaging	Adding lines to existing facilities Egypt expansion

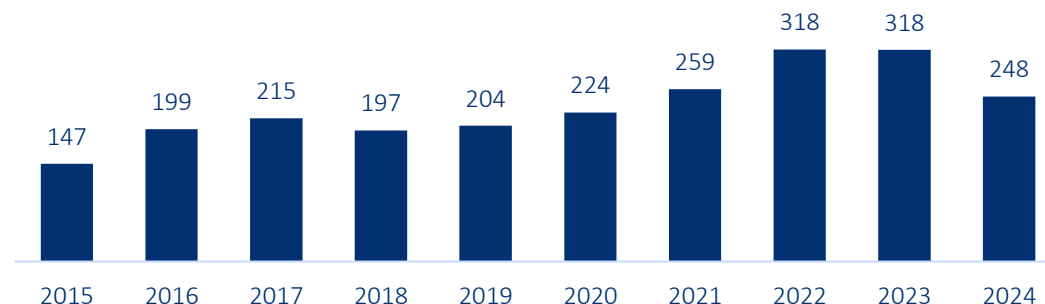
# Our organic investments will drive our profitable growth and portfolio differentiation

## Investment profile changing (illustrative)



- Growth investment profile varies by technology and requirement of general infrastructure
- All investments drive Group ROI accretion

## Capex is focused on scaling our core, while investing in innovation (MEUR)



- Organic investments continue to support profitable growth
- Improved internal prioritization of projects
- Capex: Roughly equal levels of maintenance, efficiency and growth investments, and a small share to other, such as safety and regulatory requirements (“license to operate”)

# We will continue our efficient use of capital to create shareholder value

## Sources

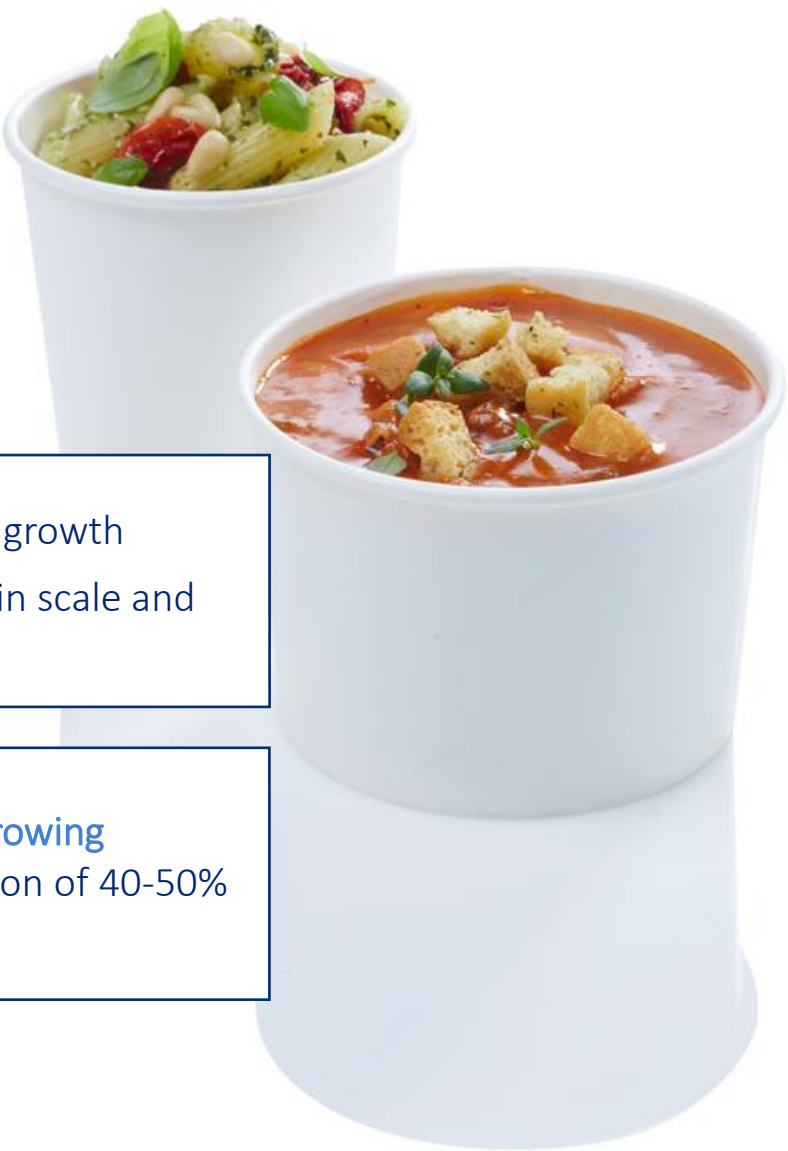


Cash flow	Profit improvement Working capital efficiency
Leverage	Net debt / adj. EBITDA ambition of 2-3x

## Uses



Investments	Capex for organic growth Acquisitions to gain scale and capabilities
Payout	Predictable and growing dividends - ambition of 40-50% dividend payout



# We will continue to drive long-term profitable growth

## Key drivers for profitability improvement



**Commercial excellence**  
Upgrading commercial practices and digitalization of commercial processes

**Value add of innovative technologies**  
Margin accretion through providing fit for purpose innovative solutions

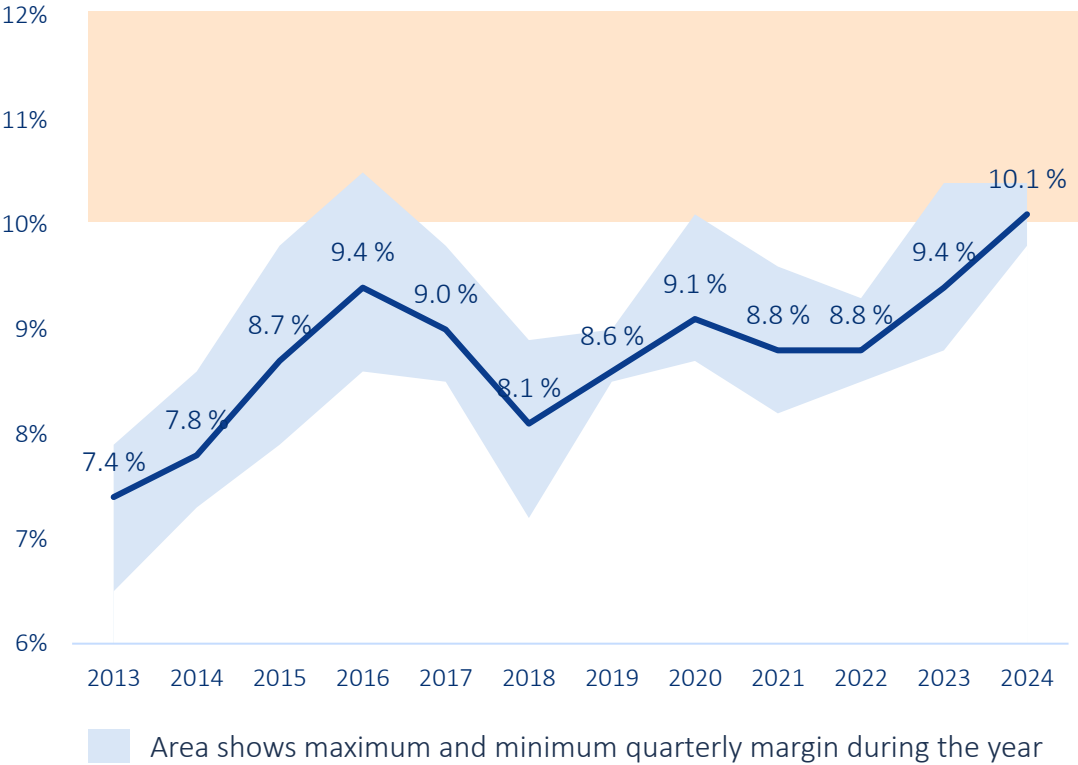
**Operational excellence**  
Continuous operational improvement  
Digitalization of shop-floor processes

**Footprint optimization**  
Supply chain scale & efficiencies  
Address underperforming businesses

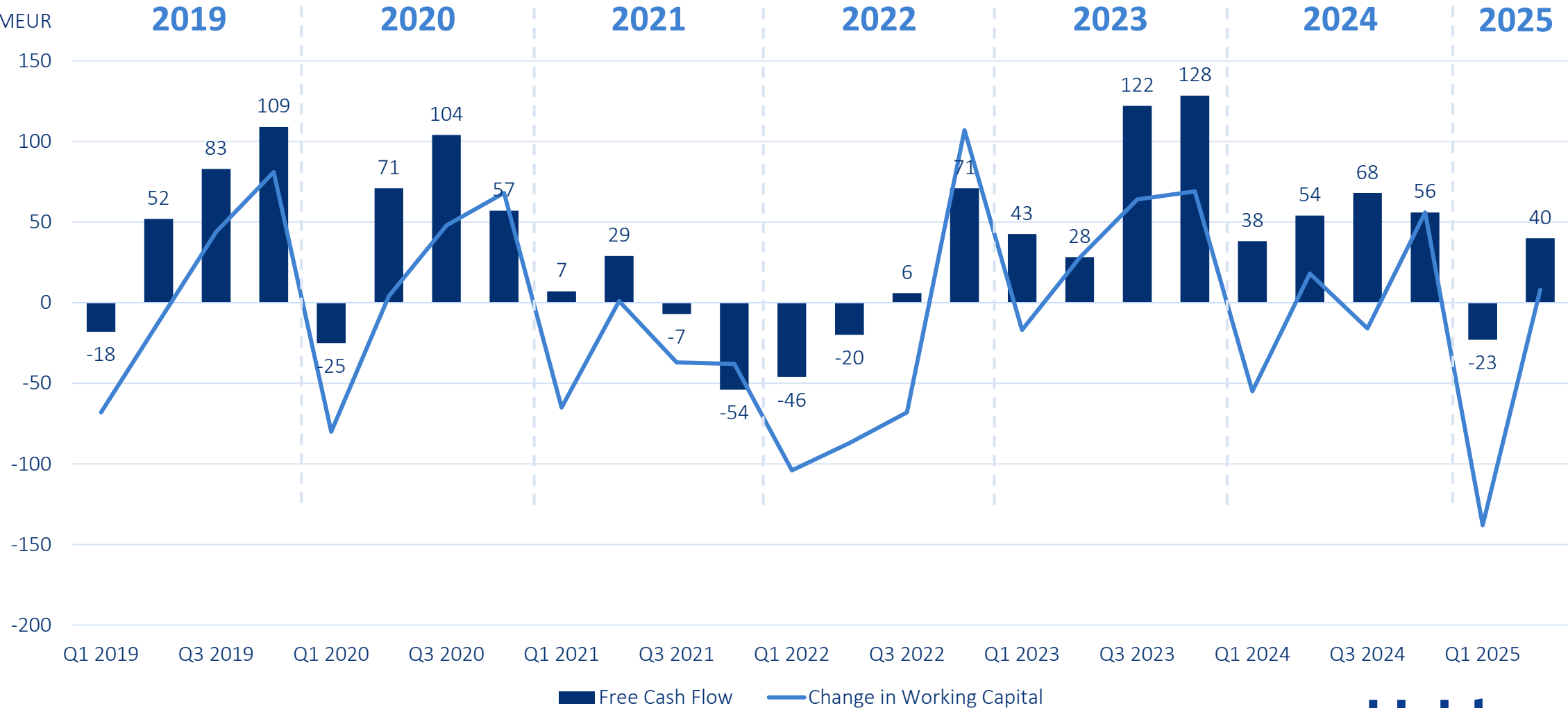
Long-term ambition

10-12%  
Adj. EBIT margin

## Adj. EBIT margin



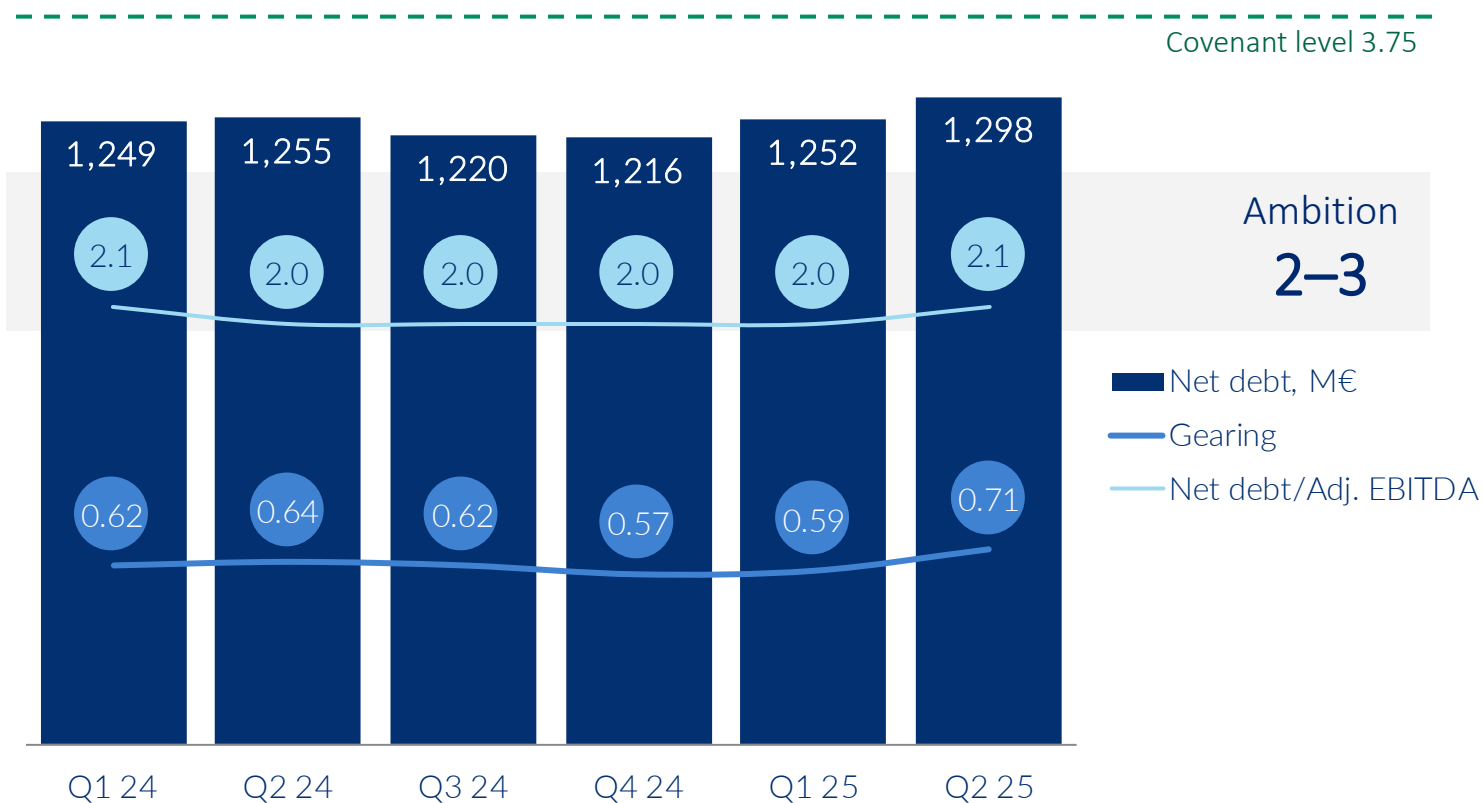
# Free cash flow and change in working capital





# Net debt to adjusted EBITDA at 2.1

## Net debt, net debt/adj. EBITDA and gearing

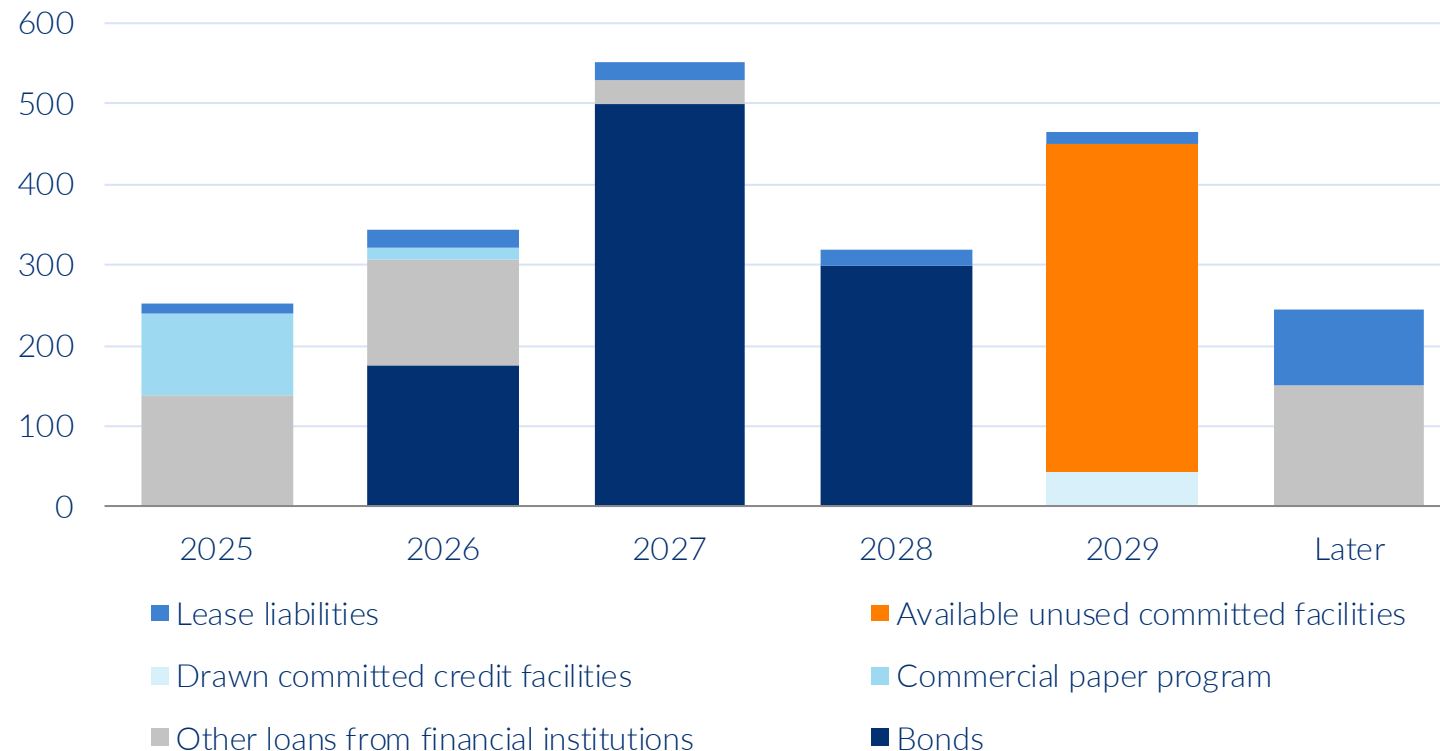


- Net debt/Adj. EBITDA at 2.1
- At the end of Q2 2025:
  - Cash and cash equivalents EUR 444 million
  - Unused committed credit facilities available EUR 407 million
- Net debt increased to EUR 1,298 million
  - Increased lease liabilities related to expansion in Paris, Texas
  - Acquisition on Zellwin Farms

# Loan maturities

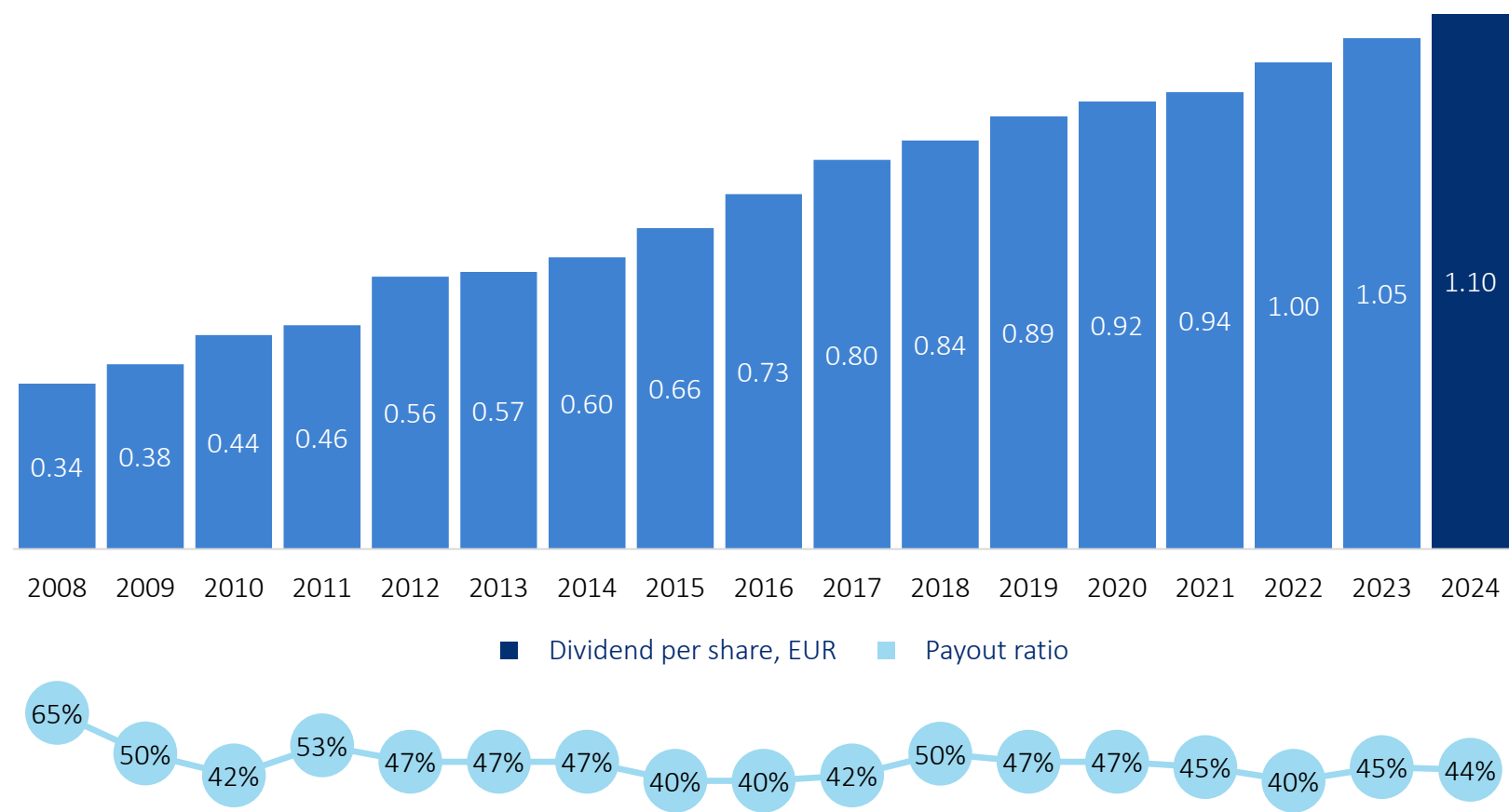
## Debt maturity structure June 30, 2025

(EUR million)



- Average maturity 2.9 years at the end of Q2 2025 (2.4 at the end of Q2 2024)
- On June 18, Huhtamaki, signed a EUR 150 million freely transferable loan agreement (Schuldschein)
  - Maturities of 5 and 7 years
  - Funds for refinancing and general corporate purposes

# 16 years of continuous dividend growth



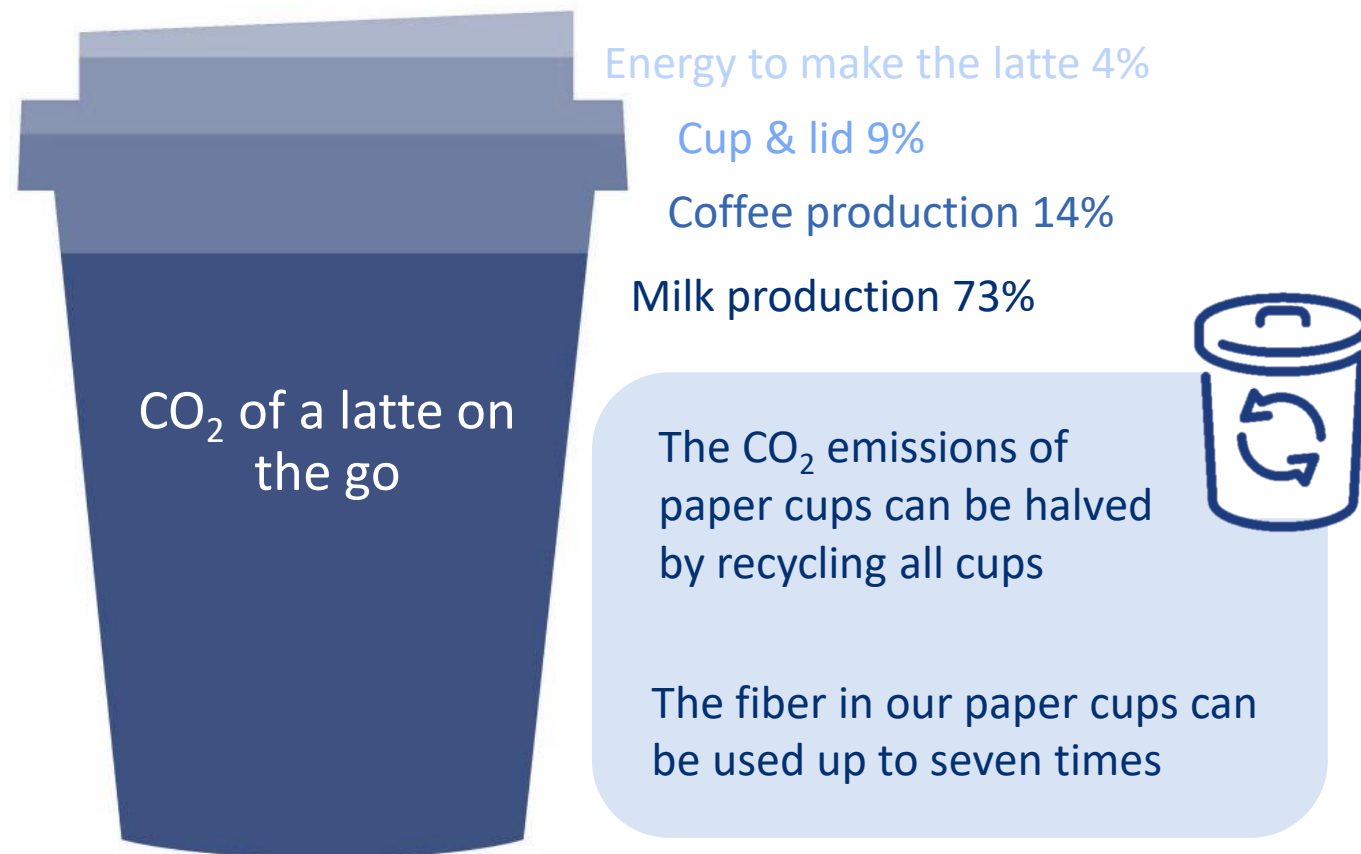
- 1.2 BEUR paid in dividends (for the years 2008-2023)
- 16 consecutive years with increasing dividend
- Dividend growth CAGR 8% since 2008
- EPS growth to allow for continued predictable dividend payout

**40-50%**  
dividend pay-out ratio

# 5

# Sustainability and role of packaging

- > Only a small share of CO<sub>2</sub> emissions of a latte on-the-go come from the cup, and these can be halved by increasing recycling



# Changing consumer expectations – increased focus on making packaging *sustainable, affordable* and *adaptable*

## Sustainable

Consumers expect businesses to play bigger role protecting climate & environment

75% of consumers expect consumer brands to progress on reducing carbon emissions more\*

86% of consumers (<45) show willingness to pay more for sustainable packaging\*\*

57% of consumers "less likely" to buy products in harmful packaging\*\*

## Affordable

Consumers around the world are adjusting purchasing patterns to accommodate reduction in income

However, majority are not willing to compromise sustainability in their choices for more affordable alternatives

Brands need to reduce total cost to stay relevant, sustainable packaging needs to come at no extra cost to consumer

## Adaptable

Consumers have adopted a more integrated mix of staying-in and going-out lifestyles

E-commerce will continue to rise and packaging needs to support this, but also be relevant for in-store

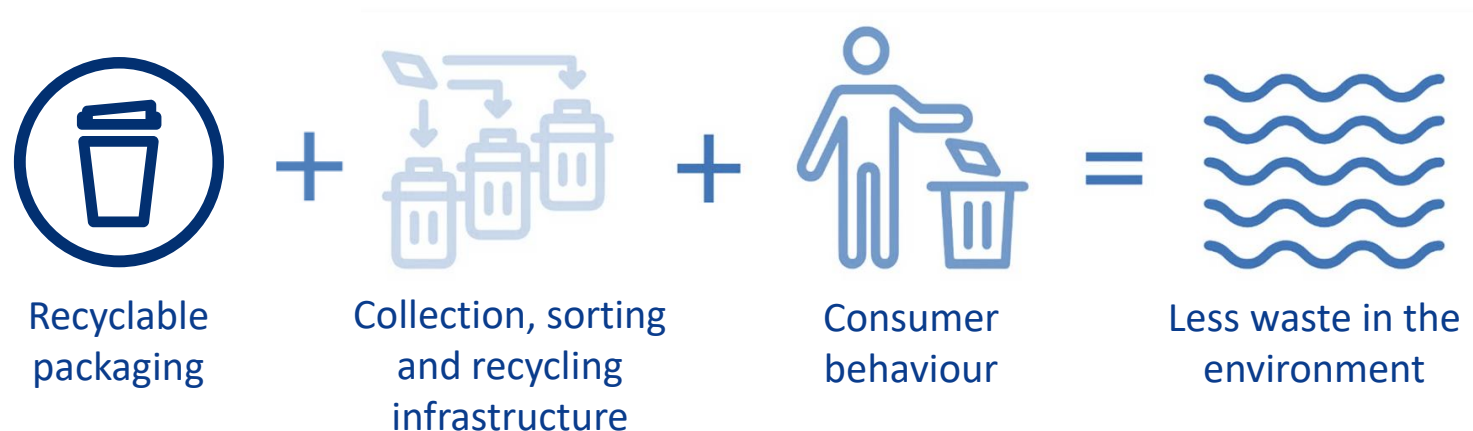
Digital engagement and smart packaging need to go beyond deals & offers

\*Source: Deloitte, #GetOutInFront, Global Research Report December 2020 (Survey conducted in UK, US, Germany, Japan and Singapore)

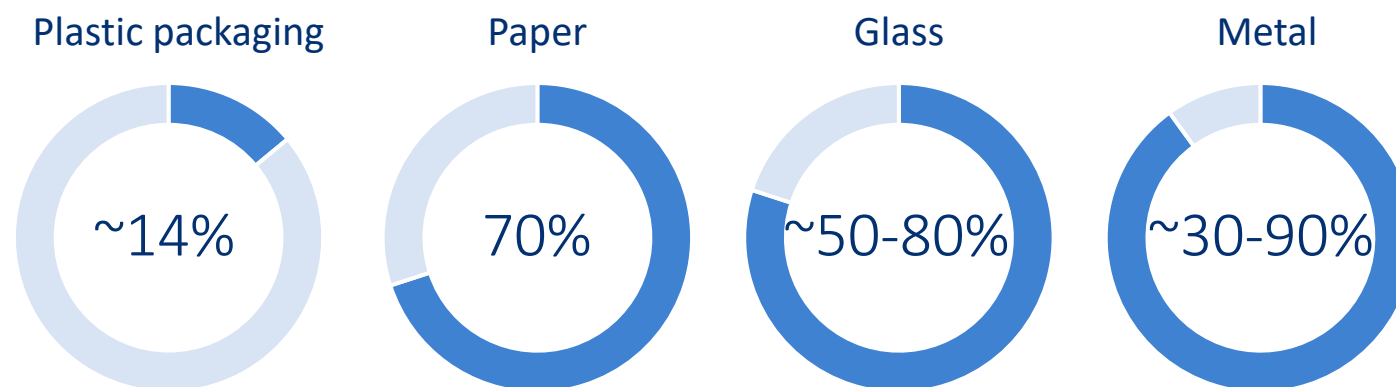
\*\*Source: Trivium Packaging, 2022 Global Buying Green Report (15,000 consumers across Europe, North America, and South America)



In addition to recyclable packaging, consumer awareness and an efficient collection, sorting and recycling infrastructure are required to solve littering and waste challenges



Recycling rates vary – significant potential to utilize valuable materials



# Our approach to sustainability



Environment



Social



Governance

## Approach

- Design for circularity
- Climate action
- Biodiversity
- Water

- Ensuring good working conditions for our employees and workers in the value chain
- Safe, engaging and inclusive work environment
- Human rights
- Community involvement

- Ethics and compliance
- Global Code of Conduct
- Corporate governance and management policies
- Responsible sourcing

## SDGs




## Supporting SDGs



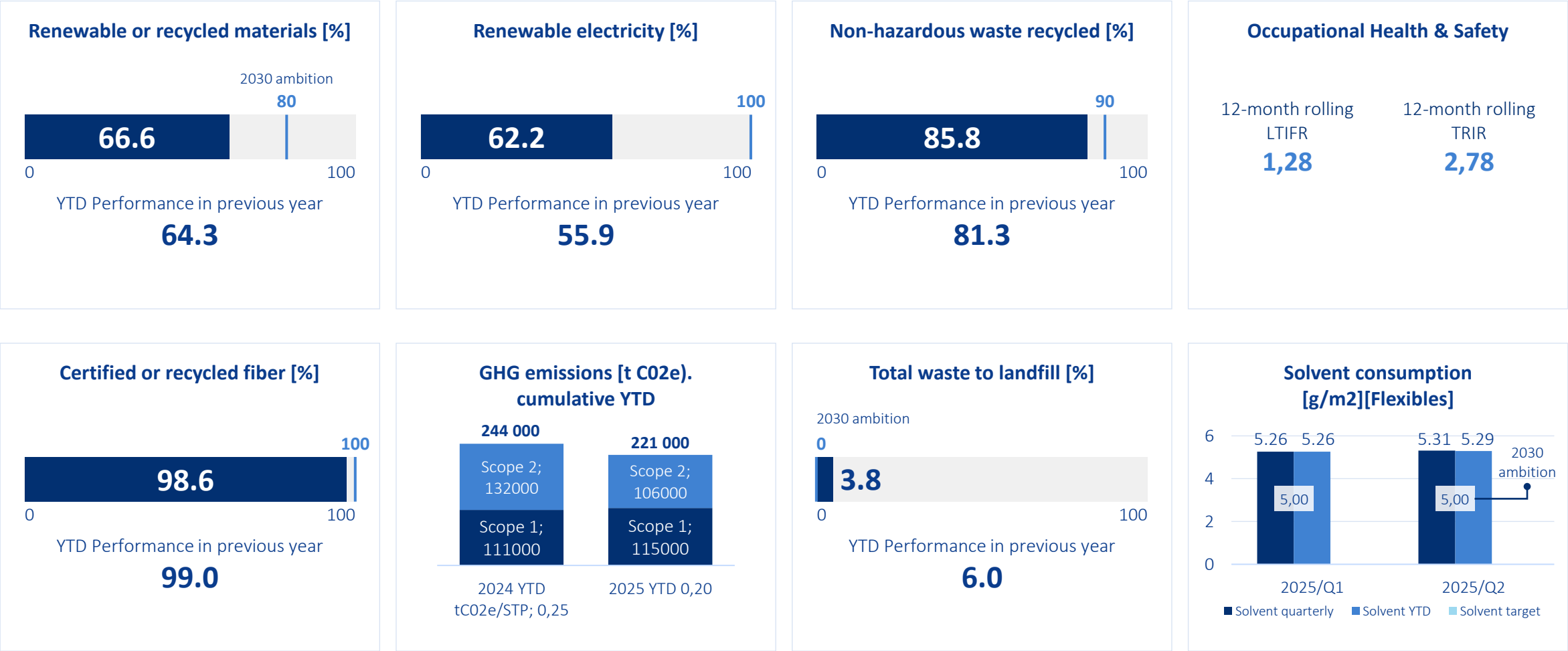
- Upholding the highest standards of ethics and compliance by staying true to our values – Care, Dare, Deliver
- Promoting culture where our employees and business partners are encouraged to do the right things and raise concerns when suspecting unethical behaviour or non-compliance

# Our journey is recognized by the ESG ratings agencies

			
	Climate (A-) Water and Forest (B) (2024)	79 / 100 (2025)	A (2024)
	Management (B) (2023)	75 / 100 (2024)	A (2023)
Performance vs. industry	N/A	97th percentile	# 6-7 / 10
Our strengths	<ul style="list-style-type: none"> <li>• Climate targets</li> <li>• Climate business strategy</li> <li>• Fiber governance</li> <li>• Water policies</li> </ul>	<ul style="list-style-type: none"> <li>• Environmental policy</li> <li>• Waste management</li> <li>• Sustainable product design</li> <li>• Actions on DEI</li> <li>• Whistleblower program</li> </ul>	<ul style="list-style-type: none"> <li>• Corporate governance</li> <li>• Labor management</li> <li>• Raw material sourcing</li> </ul>
Improvement areas	<ul style="list-style-type: none"> <li>• Supplier engagement campaigns</li> <li>• Climate &amp; forest risk management</li> <li>• Water pollutants reporting</li> </ul>	<ul style="list-style-type: none"> <li>• Supplier engagement</li> <li>• Water pollutants reporting</li> <li>• Information security risk assessments</li> <li>• Living wage actions</li> </ul>	<ul style="list-style-type: none"> <li>• Public CEO signoff on Water Management</li> <li>• Regular audits of ethical standards</li> <li>• Variable incentive pay for non-officer staff</li> </ul>

# Huhtamaki H1 sustainability dashboard

YTD June 2025



Targets displayed in the graphs are Huhtamaki group's 2030 ambitions  
GHG = greenhouse gas

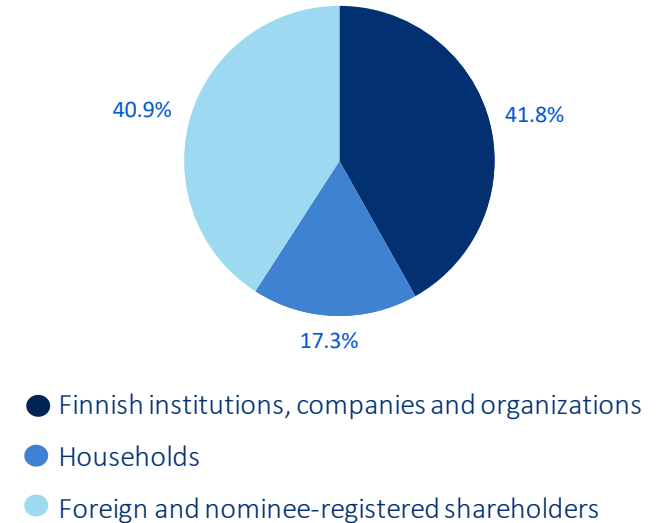
# 6 Other

# Largest shareholders and split of shareholding

## Top 10 shareholders – Finnish only

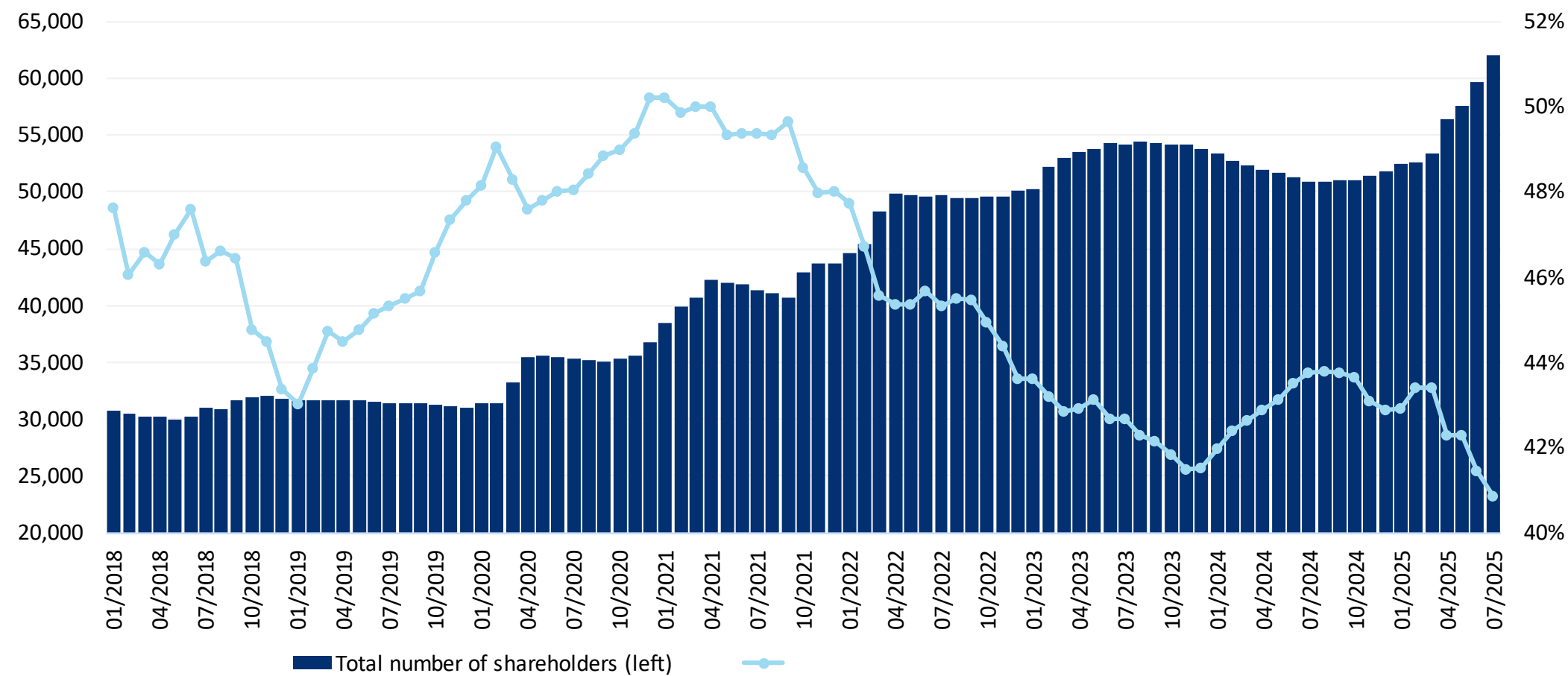
Shareholder	Number of shares	% of total shares	Change	Change %
1. Suomen Kulttuurirahasto	11,319,263	10.50%	0	0.00%
2. Keskinäinen työeläkevakuutusyhtiö Varma	4,975,720	4.62%	0	0.00%
3. Keskinäinen Eläkevakuutusyhtiö Ilmarinen	3,764,000	3.49%	0	0.00%
4. Huhtamäki Oyj	2,792,075	2.59%	0	0.00%
5. Elo Keskinäinen Työeläkevakuutusyhtiö	1,673,000	1.55%	-64,000	-3.68%
6. Valtion Eläkerahasto	1,100,000	1.02%	0	0.00%
7. Sr Evli Suomi Pienyhtiöt	835,000	0.77%	88,000	11.78%
8. Svenska Litteratursällskapet i Finland	764,000	0.71%	0	0.00%
9. OP Finland	753,612	0.70%	0	0.00%
10. Holding Manutas Oy	675,000	0.63%	0	0.00%
<b>Total of 10 largest shareholders</b>	<b>28,627,670</b>	<b>26.59%</b>	<b>24,000</b>	<b>0.02%</b>
<b>Other shareholders</b>	<b>79,132,715</b>	<b>73.41%</b>	-	-
<b>Total</b>	<b>107,760,385</b>	<b>100.00%</b>	-	-

## Split of shareholding





# Foreign shareholding



# Our Global Executive Team



**Ralf K. Wunderlich**  
President and CEO



**Fredrik Davidsson**  
President, Foodservice  
Packaging



**Sara Engber**  
President, Fiber Packaging



**Thomas Geust**  
CFO



**Axel Glade**  
President, Flexible  
Packaging



**Ann O'Ha**  
President, North America



**Sami Pauni<sup>1</sup>**  
EVP, Sustainability,  
Corporate Affairs and  
Legal



**Johan Rabe<sup>2</sup>**  
EVP, Digital and Process  
Performance



**Ingolf Thom<sup>3</sup>**  
EVP, Human Resources  
and Safety



**Changsheng Wu**  
EVP, Procurement

<sup>1</sup>Until 31.12.2025

<sup>2</sup>Until 6.12.2025

<sup>3</sup>Until 31.12.2025. On 1.1.2026, Katariina Kravi will start as EVP, Human Resources, Safety and communications

# Board of Directors

 <div><b>Pekka Vauramo</b> Chairman of the Board</div> <div>IC HR</div> <div><p>Born 1957, Finnish citizen <b>Starting date:</b> April 27, 2023 <b>Key positions of trust:</b> Valmet Oyj, Chair of the Board (2025–); Barrick Mining Corporation, member of the Board (2025–); Arctial group, Chair of the Board (2025–); Millenium Technology Prize Support group, member (2024–)</p></div>	 <div><b>Kerttu Tuomas</b> Vice-Chairman</div> <div>HR</div> <div><p>Born 1957, Finnish citizen <b>Starting date:</b> April 27, 2017 <b>Key positions of trust:</b> YIT plc, Board member (2022–); Medix Biochemica Group Oy, Board member (2018–); Finnish National Opera and Ballet, Board member (2016–)</p></div>	 <div><b>Mercedes Alonso</b></div> <div>AC</div> <div><p>Born 1966, Spanish and Swiss citizen <b>Starting date:</b> April 27, 2022 <b>Key positions of trust:</b> Alterra Energy, Independent Board Member (2024–)</p></div>	 <div><b>Doug Baillie</b></div> <div>HR</div> <div><p>Born 1955, U.K. citizen <b>Starting date:</b> April 21, 2016 <b>Key positions of trust:</b> Bharti Airtel, Board member (2023–); Leverhulme Trust, Board member (2015–)</p></div>	 <div><b>Robert K. Beckler</b></div> <div>IC</div> <div><p>Born 1961, U.S. citizen <b>Starting date:</b> April 25, 2024 <b>Key positions of trust:</b> Tedia Company, Board member (2023–); Wikoff Color Corporation, Board member (2021–); Mill Rock Packaging Partners, Board member (2020–)</p></div>
 <div><b>Essimari Kairisto</b></div> <div>AC</div> <div><p>Born 1966, Finnish and German citizen <b>Starting date:</b> April 24, 2025 <b>Key positions of trust:</b> Neste Oyj, member of the Board and Chair of the Audit Committee (2025–), MCF Corporate Finance GmbH, member of the Supervisory Board (2024–)</p></div>	 <div><b>Anja Korhonen</b></div> <div>AC</div> <div><p>Born 1953, Finnish citizen <b>Starting date:</b> April 25, 2018 <b>Key positions of trust:</b> -</p></div>	 <div><b>Pauline Lindwall</b></div> <div>HR</div> <div><p>Born 1961, Swedish citizen <b>Starting date:</b> April 27, 2023 <b>Key positions of trust:</b> Cloetta AB (publ.), Board member (2023–); European Institute of Innovation and Technology, Supervisory Board member, member of the Nomination and Remuneration Committee (2022–);</p></div>	 <div><b>Johann Christoph Michalski</b></div> <div>AC IC</div> <div><p>Born 1966, German citizen <b>Starting date:</b> April 24, 2025 <b>Key positions of trust:</b> -</p></div>	<div><p>All members of the Board of Directors are independent of the Company and significant shareholders.</p><div>AC = Audit Committee HR = Human Resources Committee IC = Investment Committee ★ = Chairman of the Committee</div><p>For more information about the Board of Directors, please see <a href="#">here</a>.</p></div>

# CEO variable remuneration earning opportunity and performance measures

## Short-term incentive plan 2025 (max. 150% of annual base salary)

## Criteria weighting

Criteria	Adjusted EBIT	50%
	Free Cash Flow	20%
	Global Sustainability and Safety Index	10%
	Personal targetts	20%

Long-term incentive plan	Maximum earning opportunity (gross shares)	Performance measure	Pay-out year	Achievement (% of maximum)	Share price at delivery (EUR)	Achievement (gross shares)
Performance Share Plan 2023-2025	20,667	Adjusted EPS	2026	In progress		In progress
Performance Share Plan 2024-2026	41,333		2027	In progress		In progress
Restricted Share Plan 2023-2025	20,000	Continuous employment	2026	In progress		In progress
Restricted Share Plan 2024-2026	10,000		2027	In progress		In progress
Restricted Share Plan 2025-2027	10,000		2028	In progress		In progress

# 7

# H1 2025 presentation

# Continued stable operational performance in a volatile environment

Half-yearly Report H1 2025

Ralf K. Wunderlich  
President and CEO

Thomas Geust  
CFO





H1 2025

# Continued stable operational performance in a volatile environment

- Market uncertainty - consumers' cautiousness, geopolitical tensions, the US tariffs situation and a weakening US dollar
- Financial performance in line with previous year
- S&P upgraded Huhtamaki's credit rating to Investment Grade (BBB-)
- Acquired Zellwin Farms in April
- Program to improve efficiency completed
- Notable progress made in our three focus areas



# Actions taken in our focus areas

1

## Profitable growth supported by all levers

### Organic growth

- Focused approach to enable our customers to grow
- Build customer relationships
- Accountability to segments, focused investments to support growth

### Inorganic growth through bolt-on's:

- Accelerate financially sound projects
- In businesses with strong team
- Products and technologies we know well
- Management teams that fit our culture
- Clear synergy opportunities

- Accelerated growth initiatives
- Acquisition of Zellwin Farms in Q2

2

## Disciplined capital allocation

Capex moderated but still above depreciation allowing for growth

### Investments to best-yielding projects

- Supporting profitable growth
- Improved internal prioritization of projects
- Capex:
  - Roughly equal levels of maintenance, efficiency and growth
  - Small share to other, such as safety and regulatory requirements

- Decreased group capex
- Re-focused investments to best performing units

3

## Accountability and speed of execution

Empower segments with clear accountability to drive speed of execution

- Improved accountability to drive growth
- Functions aligned towards segments
- Group functions act as center of expertise: govern, coordinate and support value creation

- Split of Fiber Foodservice E-A-O
- Global procurement in place
- Completed changes to empower business segments

# Three-year program to accelerate strategy implementation



## EUR 100 million savings program completed

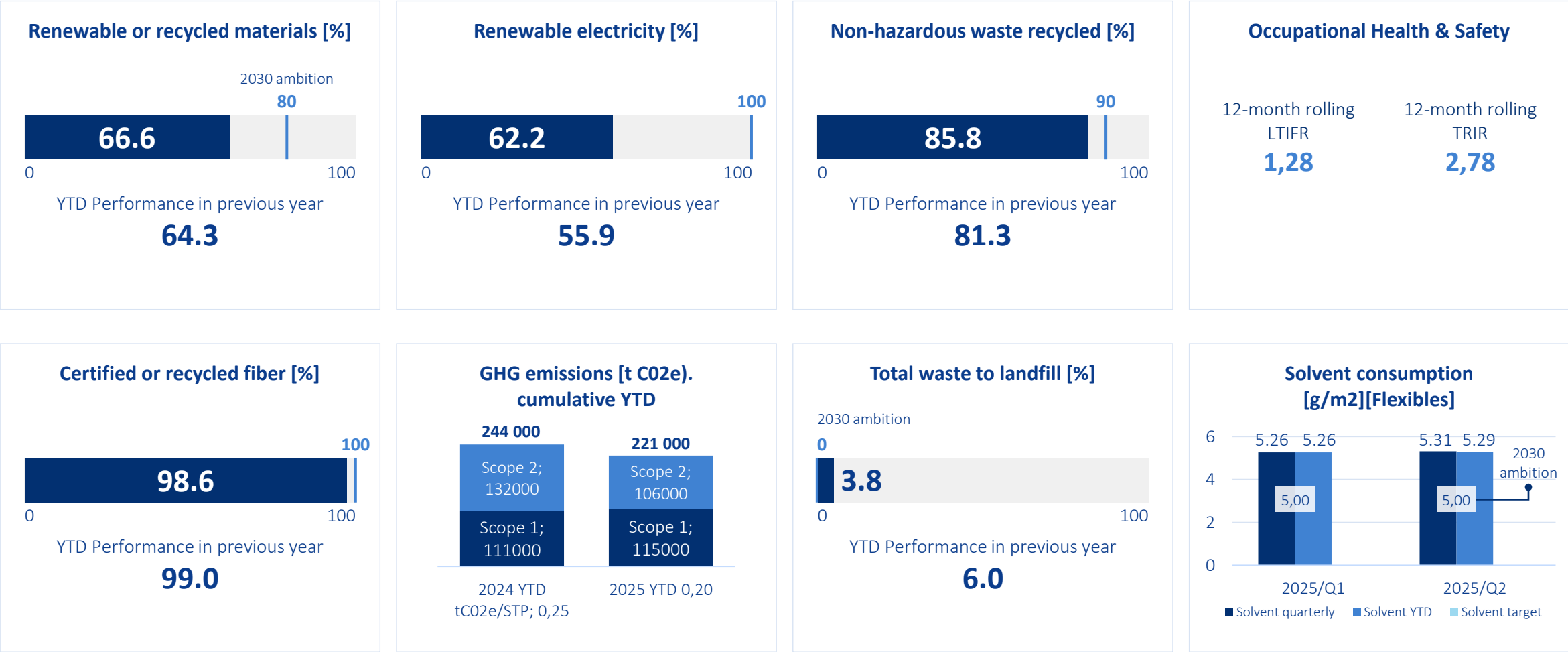
- Savings program announced in November 2023 was concluded in Q2 2025, ahead of the schedule
- Total cost savings approximately EUR 100 million
- Costs EUR 73 million, below the originally expected 80 million
  - Costs were treated as items affecting comparability
  - Total costs included positive impact from divestment of real estate and contractual compensation

## Key actions during Q2

- Continued cost reduction
- Restructuring of production in the Foodservice Packaging segment
  - Net impairment of EUR 39 million

# Huhtamaki H1 sustainability dashboard

YTD June 2025



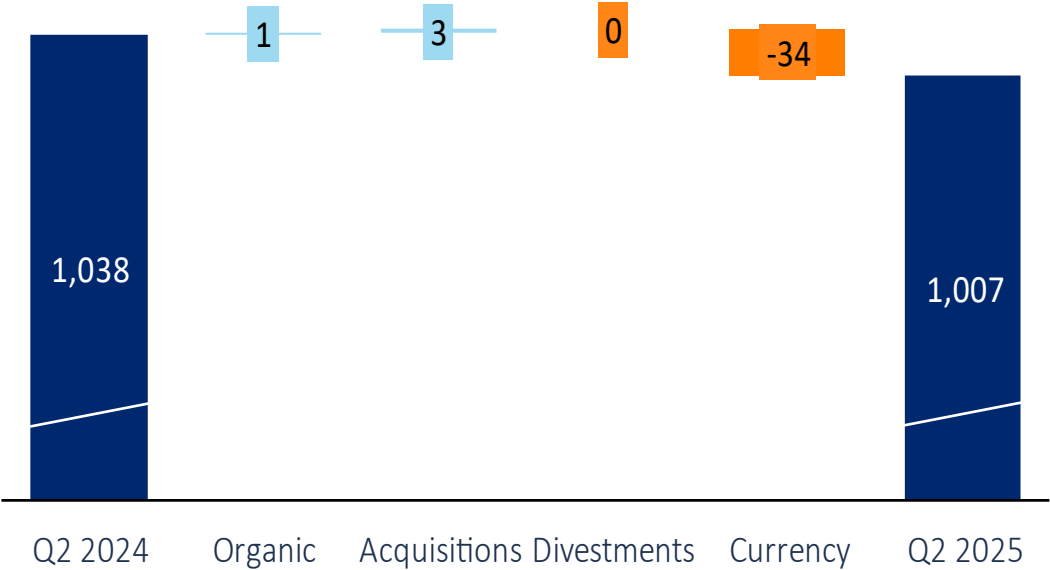
Targets displayed in the graphs are Huhtamaki group's 2030 ambitions  
GHG = greenhouse gas

# 01 Business performance

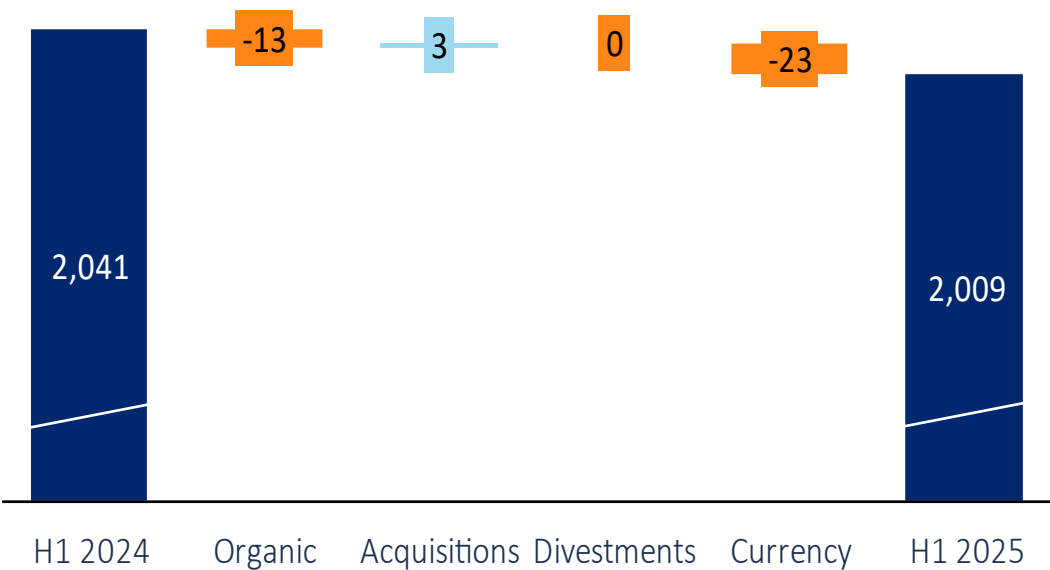


# Q2 net sales showed positive organic growth and support from acquisition, FX main drag

Development of net sales in Q2 2025  
(EUR million)



Development of net sales in H1 2025  
(EUR million)



Comparable net sales growth is growth excluding foreign currency changes, acquisitions, divestments and ancillary businesses. Acquisitions calculated for 12 first months from closing.

# Excluding the negative impact of FX, key financials in line with prior year in Q2

MEUR	Q2 25	Q2 24	Change	H1 25	H1 24	Change
Net sales	1,007.5	1,037.5	-3 %	2,009.1	2,041.4	-2 %
Adjusted EBIT <sup>1</sup>	103.1	105.5	-2 %	201.5	204.3	-1 %
Margin	10.2%	10.2%		10.0%	10.0%	
Adjusted EPS, EUR <sup>2</sup>	0.63	0.63	0 %	1.21	1.17	3 %
Capital expenditure	43.1	48.1	-10 %	73.2	84.7	-14 %

## Q2 commentary:

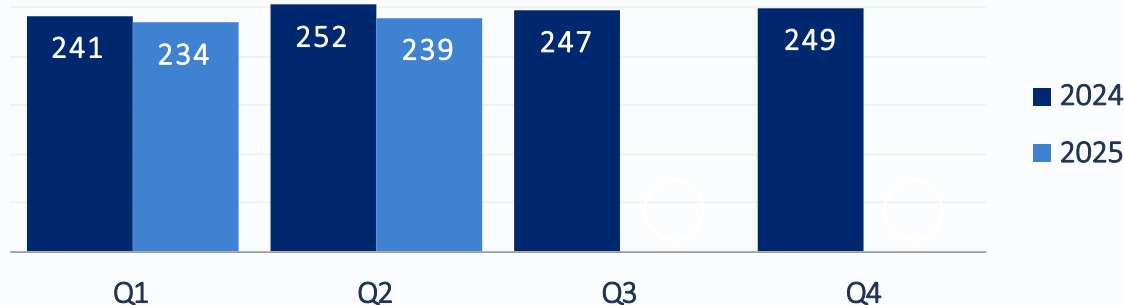
- Excluding a 3% negative FX impact, comparable net sales slightly ahead of previous year's level
- Excluding a EUR 3 million negative FX impact, adj. EBIT slightly ahead of previous year's level. Increased labor, transportation costs, and information technology (IT) investments, compensated by cost savings measures. Adj. EBIT margin unchanged
- Adj. EPS at previous year's level
- Capital discipline and focus on return reflected in our cash flow and capex

# Foodservice Packaging: Market softness weighing on performance

Key figures, EUR million

	Q2 25	Q2 24	Change
Net sales	239.0	252.3	-5%
Comparable growth	-4%	-6%	
Adjusted EBIT <sup>1</sup>	22.9	23.2	-1%
Margin	9.6%	9.2%	
Capital expenditure	11.2	12.9	-13%
Operating cash flow <sup>1</sup>	33.6	27.9	21%

Net sales (EUR million)



Key figures, EUR million

	H1 25	H1 24	Change
Net sales	473.2	493.4	-4%
Comparable growth	-4%	-6%	
Adjusted EBIT <sup>1</sup>	42.7	45.3	-6%
Margin	9.0%	9.2%	
Adjusted RONA	10.0%	10.9%	
Capital expenditure	15.8	18.3	-13%
Operating cash flow <sup>1</sup>	41.5	57.4	-28%

- The demand for foodservice packaging softened during the quarter
- Net sales decreased – sales volumes decreased while pricing increased. Net sales increased in Western Europe, but decreased in the UK, as well as Northern and Eastern Europe
- Prices of most raw materials remained close to previous year's level
- Adjusted EBIT decreased due to lower sales volumes, outweighing the actions to improve profitability and increased sales prices

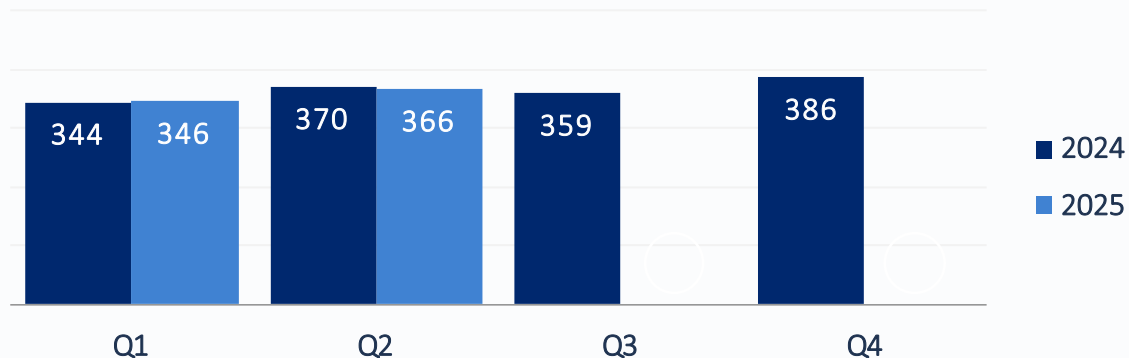
1) Excluding IAC of EUR -44.8 million in Q2 2025 (EUR 4.9 million) and EUR -45.2 million in Q1-Q2 2025 (EUR -11.4 million)

# North America: Net sales supported by volume growth, while a weaker dollar had a negative impact

Key figures, EUR million

	Q2 25	Q2 24	Change
Net sales	366.4	370.2	-1%
Comparable growth	3%	-2%	
Adjusted EBIT <sup>1</sup>	44.7	53.0	-16%
Margin	12.2%	14.3%	
Capital expenditure	12.8	17.1	-25%
Operating cash flow <sup>1</sup>	52.9	46.5	14%

Net sales (EUR million)



Key figures, EUR million

	H1 25	H1 24	Change
Net sales	712.0	714.3	-0%
Comparable growth	0%	-2%	
Adjusted EBIT <sup>1</sup>	85.2	100.9	-15%
Margin	12.0%	14.1%	
Adjusted RONA	17.6%	19.5%	
Capital expenditure	25.2	31.7	-21%
Operating cash flow <sup>1</sup>	45.2	119.5	-62%

- Demand continued to improve for most products
- Despite volume growth, net sales decreased due an unfavorable currency movement and lower sales prices. Net sales increased in foodservice and retail, but decreased in consumer goods
- Prices of most raw materials remained close to previous year's level
- Adjusted EBIT decreased compared to the strong performance in the comparison period, due to increased labor costs and information technology (IT) investments

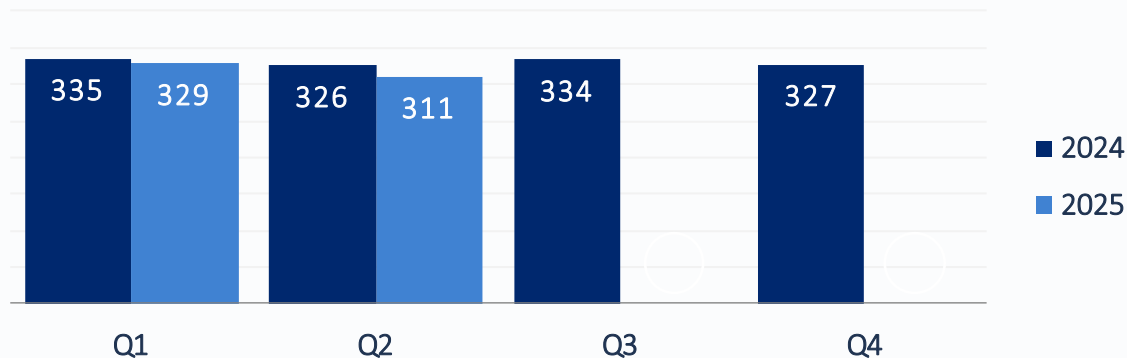
1) Excluding IAC of EUR -5.2 million in Q2 2025 (EUR -2.5 million) and EUR -7.1 million in Q1-Q2 2025 (EUR -3.5 million)

# Flexible Packaging: Continued profitability improvement

Key figures, EUR million

	Q2 25	Q2 24	Change
Net sales	310.7	325.9	-5%
Comparable growth	-2%	2%	
Adjusted EBIT <sup>1</sup>	26.2	20.9	25%
Margin	8.4%	6.4%	
Capital expenditure	6.6	12.3	-46%
Operating cash flow <sup>1</sup>	18.2	22.3	-18%

Net sales (EUR million)



Key figures, EUR million

	H1 25	H1 24	Change
Net sales	639.4	661.1	-3%
Comparable growth	-2%	1%	
Adjusted EBIT <sup>1</sup>	52.8	42.5	24%
Margin	8.3%	6.4%	
Adjusted RONA	8.0%	7.0%	
Capital expenditure	12.3	24.9	-51%
Operating cash flow <sup>1</sup>	23.9	22.1	8 %

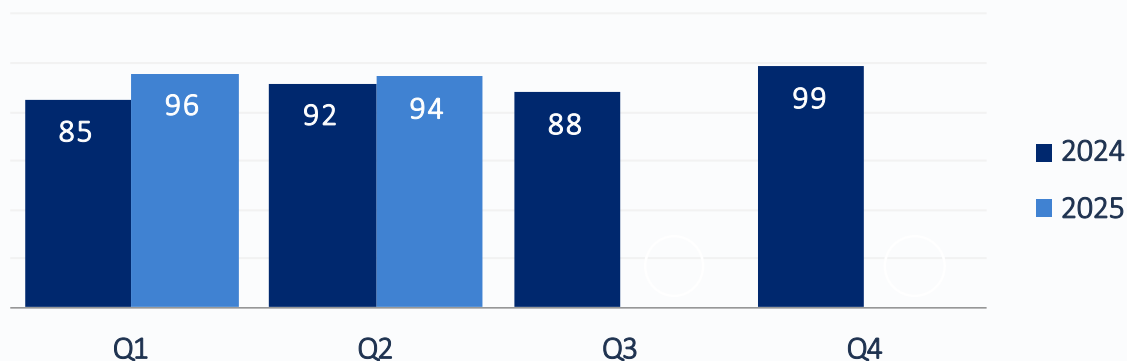
- Demand remained soft
- Net sales decreased with the negative impact from lower sales volumes and unfavorable currencies, while sales prices and mix improved
- Most raw material prices remained close to previous year's level, with the exception of increased price of aluminum
- Adjusted EBIT increased, supported by actions to improve profitability, including improvements in some of the underperforming units. Positive sales mix supported profitability, while lower sales volumes had a negative impact

1) Excluding IAC of EUR -6.3 million in Q2 2025 (EUR -2.9 million) and EUR -9.1 million in Q1-Q2 2025 (EUR -5.3 million)

# Fiber Packaging: Solid sales growth driven by volumes and pricing

Key figures, EUR million	Q2 25	Q2 24	Change
Net sales	94.3	91.7	3%
Comparable growth	10%	3%	
Adjusted EBIT <sup>1</sup>	11.1	11.9	-6%
Margin	11.8%	12.9%	
Capital expenditure	12.2	5.8	>100%
Operating cash flow <sup>1</sup>	6.8	16.8	-60 %

Net sales (EUR million)



Key figures, EUR million	H1 25	H1 24	Change
Net sales	190.1	176.7	8%
Comparable growth	10%	2%	
Adjusted EBIT <sup>1</sup>	23.4	20.4	15%
Margin	12.3%	11.6%	
Adjusted RONA	15.9%	14.0%	
Capital expenditure	19.6	9.3	>100%
Operating cash flow <sup>1</sup>	7.7	11.5	-33 %

- Demand for fiber-based egg packaging improved, but softened for food-on-the-go products
- Net sales driven by increased sales volumes and higher prices. Net sales increased in most markets
- Prices of recycled fiber increased in comparison to 2024
- Adjusted EBIT decreased due to lower amount of external machine sales. The increase in raw material and other costs was not fully mitigated by the higher sales prices. A fire at a site in South Africa had a negative impact

1) Excluding IAC of EUR 1.1 million in Q2 2025 (EUR -0.3 million) and EUR 1.6 million in Q1-Q2 2025 (EUR -1.5 million)



# 02

## Financial review

# Currency impact clearly negative due to weaker USD

	Average rate H1 24	Average rate H1 25	Change in average rate	Closing rates					Change in closing rate (YoY)
				Q2 24	Q3 24	Q4 24	Q1 25	Q2 25	
USD	1.08	1.09	-1 %	1.07	1.12	1.04	1.08	1.17	-9%
INR	90.01	94.00	-4 %	89.24	93.38	89.27	92.35	100.08	-12%
GBP	0.85	0.84	1 %	0.85	0.83	0.83	0.83	0.85	-1%
CNY	7.80	7.92	-2 %	7.77	7.82	7.62	7.84	8.39	-8%
AUD	1.64	1.72	-5 %	1.61	1.62	1.68	1.71	1.79	-11%
THB	39.11	36.60	6 %	39.39	36.14	35.64	36.66	38.18	3%
BRL	5.49	6.29	-15 %	5.89	6.07	6.48	6.23	6.41	-9%
NZD	1.78	1.88	-6 %	1.75	1.76	1.85	1.88	1.93	-10%
ZAR	20.26	20.08	1 %	19.66	19.11	19.57	19.61	20.84	-6%
TRY	34.23	41.03	-20 %	35.17	38.13	36.89	41.04	46.68	-33%
EGP	44.88	55.09	-23 %	51.41	53.99	52.91	54.75	58.38	-14%

Please note: Income statement is valued on average rate, balance sheet on closing rate.

## Foreign currency translation impact

### Q2 2025

(EUR million)

Net sales

**-34**

EBIT

**-3**

### H1 2025

(EUR million)

Net sales

**-23**

EBIT

**-2**

# Adj. EPS at previous year's level

EUR million	Q2 25	Q2 24	Change	H1 25	H1 24	Change
Net sales	1,007.5	1,037.5	-3 %	2,009.1	2,041.4	-2 %
Adjusted EBITDA <sup>1</sup>	154.6	156.4	-1 %	306.6	305.4	0 %
Margin <sup>1</sup>	15.3%	15.1%		15.3%	15.0%	
Adjusted EBIT <sup>2</sup>	103.1	105.5	-2 %	201.5	204.3	-1 %
Margin <sup>2</sup>	10.2%	10.2%		10.0%	10.0%	
EBIT	46.2	104.6	-56 %	139.9	182.2	-23 %
Adjusted Net financial items <sup>3</sup>	-15.4	-16.5	7 %	-29.7	-37.3	20 %
Adjusted profit before taxes	87.7	89.1	-2 %	171.8	167.1	3 %
Adjusted income tax expense <sup>4</sup>	-20.2	-21.4	6 %	-40.7	-39.9	-2 %
Adjusted profit for the period <sup>5</sup>	67.5	67.6	0 %	131.1	127.1	3 %
Adjusted EPS, EUR <sup>6</sup>	0.63	0.63	0 %	1.21	1.17	3 %

1) Excluding IAC of EUR 21.5 million in Q2 2025 (EUR 1.8 million) and EUR 19.3 million in Q1-Q2 2025 (EUR -9.5 million)

2) Excluding IAC of EUR -56.9 million in Q2 2025 (EUR -0.9 million) and EUR -61.6 million in Q1-Q2 2025 (EUR -22.1 million)

3) Excluding IAC of EUR 0.2 million in Q2 2025 (EUR 0.3 million) and EUR 0.4 million in Q1-Q2 2025 (EUR -0.2 million)

4) Excluding IAC of EUR 12.1 million in Q2 2025 (EUR 0.7 million) and EUR 12.0 million in Q1-Q2 2025 (EUR 1.4 million)

5) Excluding IAC of EUR -44.7 million in Q2 2025 (EUR 0.1 million) and EUR -49.3 million in Q1-Q2 2025 (EUR -20.9 million)

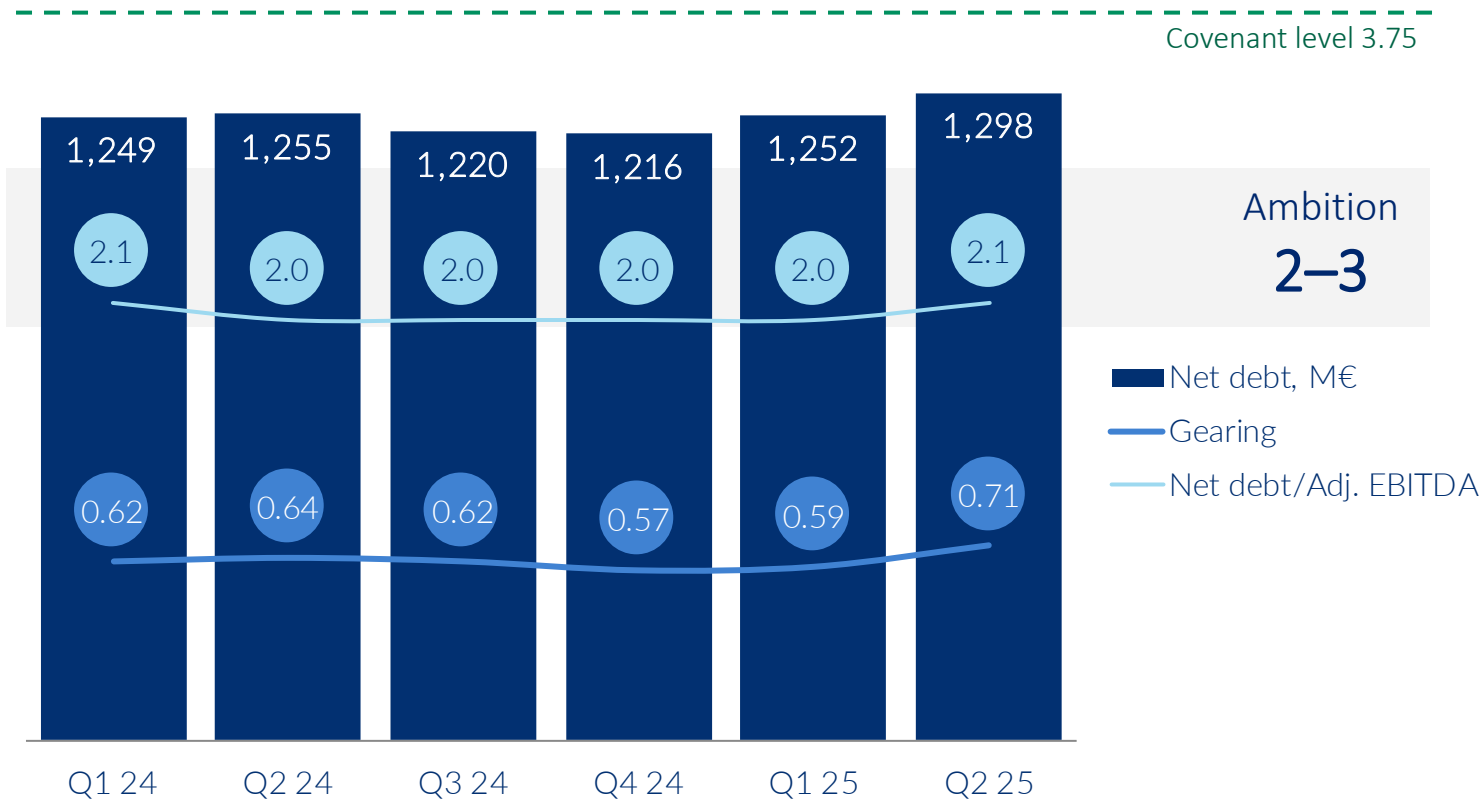
6) Excluding IAC of EUR -44.5 million in Q2 2025 (EUR -0.7 million) and EUR -49.0 million in Q1-Q2 2025 (EUR -21.6 million)

## Q2 commentary:

- Comparable sales remained close to previous year's level
- Adjusted EBIT decreased, negatively impacted by the changes in currencies, mainly related to the weakened US dollar
- Adjusted EPS remained at the previous year's level

# Net debt to adjusted EBITDA at 2.1

## Net debt, net debt/adj. EBITDA and gearing

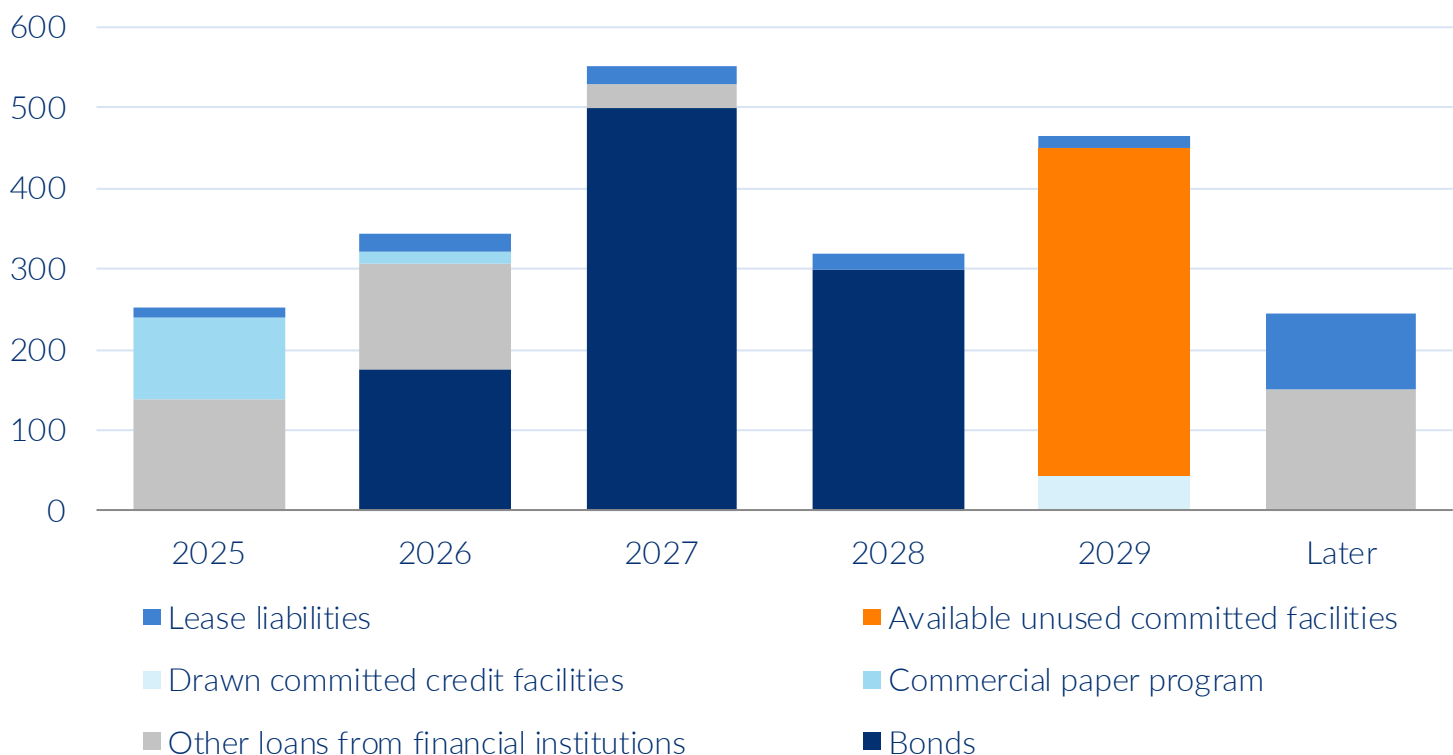


- Net debt/adj. EBITDA at 2.1
- At the end of Q2 2025:
  - Cash and cash equivalents EUR 444 million
  - Unused committed credit facilities available EUR 407 million
- Net debt increased to EUR 1,298 million
  - Increased lease liabilities related to expansion in Paris, Texas
  - Acquisition on Zellwin Farms

# Loan maturities

## Debt maturity structure June 30, 2025

(EUR million)

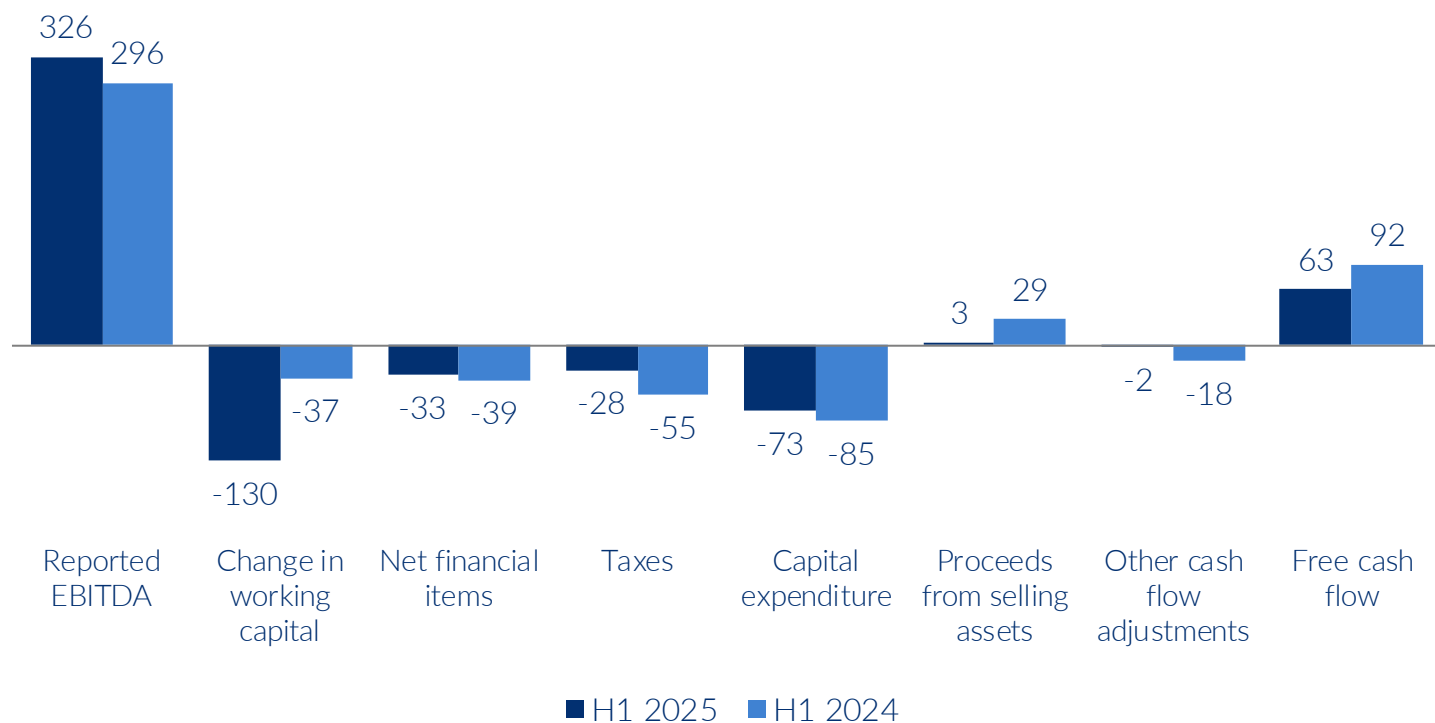


- Average maturity 2.9 years at the end of Q2 2025 (2.4 at the end of Q2 2024)
- On June 18, Huhtamaki, signed a EUR 150 million freely transferable loan agreement (Schuldschein)
  - Maturities of 5 and 7 years
  - Funds for refinancing and general corporate purposes

# Free cash flow improved in Q2

## Free cash flow bridge H1 2025

(EUR million)



Free cash flow improved in Q2  
(EUR 86 million vs. 54 million)

For H1, free cash flow decreased to  
EUR 63 million from 92 million in  
H1 2024

- Increase in working capital
- Positive impact from lower capital expenditure



# Stable financial position

<i>EUR million</i>	Jun 2025	Jun 2024
Total assets	4,787	4,767
Working capital	649	593
Net debt	1,298	1,255
Equity & non-controlling interest	1,839	1,976
Gearing	0.71	0.64
Adjusted ROI <sup>1</sup>	11.9%	11.9%
Adjusted ROE <sup>1</sup>	13.4%	13.6%

- Equity impacted by EUR 223 million of negative translation differences (mainly from USD)
- Working capital increased
  - increased inventory
  - higher trade payables
- Adjusted ROI stayed at previous year's level

1) Excluding IAC.

# Progress towards long-term financial ambitions

	2018	2019	2020	2021	2022	2023	2024	H1 25	Long-term ambition
Comparable net sales growth	5 %	6 %	-2 %	7 %	15 %	-2 %	0 %	-1%	5-6%
Adjusted EBIT margin	8.1%	8.6%	9.1%	8.8%	8.8%	9.4%	10.1%	10.0%	10-12%
Adj. ROI	11.6%	12.3%	11.7%	11.3%	11.0%	11.2%	12.1%	11.9%	13-15%
Net debt/Adj. EBITDA	2.3	2.0	1.8	3.1	2.5	2.2	2.0	2.1	2-3
Dividend payout ratio	50 %	47 %	47 %	45 %	40 %	45 %	44 %		40-50%

FY 2018 figures restated for IFRS 16 impact

# 03

## Looking forward

# Outlook for 2025 and short-term risks and uncertainties

## Outlook for 2025 (unchanged)

The Group's trading conditions are expected to remain relatively stable during 2025. The good financial position will enable the Group to address profitable growth opportunities.

## Short-term risks and uncertainties

Decline in consumer demand, inflation in key cost items (including raw materials, labor, distribution and energy), availability of raw materials, movements in currency rates and trade tariffs are considered to be relevant short-term business risks and uncertainties in the Group's operations. Economic and financial market conditions, as well as a potential geopolitical escalation and natural disasters can also have an adverse effect on the implementation of the Group's strategy and on its business performance and earnings.

# Upcoming events

September 22-23, 2025

Site visit to Istanbul

[Register](#)



October 23, 2025

Q3 Interim Report



# Disclaimer

Information presented herein contains, or may be deemed to contain, forward-looking statements. These statements relate to future events or Huhtamäki Oyj's or its affiliates' ("Huhtamäki") future financial performance, including, but not limited to, strategic plans, potential growth, expected capital expenditure, ability to generate cash flows, liquidity and cost savings that involve known and unknown risks, uncertainties and other factors that may cause Huhtamäki's actual results, performance or achievements to be materially different from those expressed or implied by any forward-looking statements. By their nature, forward-looking statements involve risks and uncertainties because they relate to events and depend on circumstances that may or may not occur in the future. Such risks and uncertainties include, but are not limited to: (1) general economic conditions such as movements in currency rates, volatile raw material and energy prices and political uncertainties; (2) industry conditions such as demand for Huhtamäki's products, pricing pressures and competitive situation; and (3) Huhtamäki's own operating and other conditions such as the success of manufacturing activities and the achievement of efficiencies therein as well as the success of pending and future acquisitions and restructurings and product innovations. Future results may vary from the results expressed in, or implied by, forward-looking statements, possibly to a material degree. All forward-looking statements made in this presentation are based on information currently available to the management and Huhtamäki assumes no obligation to update or revise any forward-looking statements. Nothing in this presentation constitutes investment advice and this presentation shall not constitute an offer to sell or the solicitation of an offer to buy any securities or otherwise to engage in any investment activity.



# Thank you

If you have questions, please contact us at  
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